



THE CANADIAN CHAMBER OF COMMERCE IN HONG KONG

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the Canadian Embassy in Beijing and
Foreign Affairs & International Trade Canada
and




Bank of Montreal

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2 May, 1994
Hong Kong

BUSINESS SYNERGIES: HONG KONG & CHINA

Hear from business leaders on the future of business in
"Greater China":

Luncheon speakers:

The Rt. Hon. Ramon Hnatyshyn
Governor General of Canada

The Rt. Hon. Governor Christopher Patten
Governor of Hong Kong

Dr. The Hon. David K.P. Li, OBE, Hon. LL.D. (Cantab.), JP
Director & Chief Executive, The Bank of East Asia, Ltd.

Paul M.F. Cheng, Chairman
Inchcape Pacific Ltd.

Paul Selway-Swift, Executive Director
*Hong Kong & China
Hongkong and Shanghai Banking Corporation Ltd.*

SO YOU WANT TO DO BUSINESS IN CHINA...

Learn and update yourself on doing business in the PRC:

- The "HOT" investment sectors
- Winning contracts in China
- Financing your China venture
- Legal and tax update

Honoured Guests include:

Mr. Chen Ke Qiang, *Head of the Economic Affairs
Department, Xin Hua News Agency (Hong Kong Branch)*
Dr. Cheng Yu Tung, *Chairman, New World Development*

3-4 May, 1994

Guangzhou, People's Republic of China

STRATEGIES FOR SUCCESS IN CHINA

Beginning with the gala dinner, this one-day conference
will link corporate China with foreign investors for a
unique opportunity for exchange and learning:

Keynote Address:

Senior Chinese Government Official from State Council

Opening Address:

The Hon. Ralph Goodale
Minister of Agriculture and Agri-Food

Honoured Guest:

Mr. Zhu Shen Lin
Governor, Guangdong Province

Keynote Address:

Matthew W. Barrett, Chairman & Chief Executive Officer
Bank of Montreal

Topics for discussion:

- Management of economic reforms
- Consumerism in China
- Human resource management
- Management of foreign exchange
- Marketing and distribution
- The potential of secondary cities
- Tax reform and implementation of the VAT

Dr. Lee Shau Kee, *Chairman, Henderson Land Development*
Mr. Ma Chi Man, *Vice-Chairman, China Travel Service*
Mr. Shen Jue Ren, *Chairman, China Resources Group*

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Federation of Hong Kong Industries
Hong Kong - Canada Business Association

Hong Kong Chinese Enterprises Association
Hong Kong Trade Development Council
Toronto Board of Trade
Vancouver Board of Trade/World Trade Centre

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