

ONE WAY TO ADVERTISE.—Time: 1892. Place: Office of a San Francisco assessment association. The manager had just prepared an advertising dodge which pleased him. He showed it to the head clerk, and asked for an opinion. It was unfavorable. "You always throw cold water on my schemes," exclaimed the manager, somewhat nettled. "Now you suggest some better method of advertising the association." This was said with an air of triumph. The head clerk coolly replied: "The best way to advertise the association would be to pay its claims—promptly and in full!" The manager collapsed, and slid from his chair to the floor, insensible. Reviving, he was quickly restored to his normal cheerfulness on learning that a member of the company had just come in and paid the last double assessment.—*Coast Review.*

Man of the house.—"It strikes me that I have seen your face before." Stranger.—"Yes, you have; I sold you a cook book a year ago." "What are you selling now?" "A sure cure for dyspepsia. Only 50 cents."—*Brooklyn Life.*

White mahogany is the latest fashion in furniture woods.

Commercial.

MONTREAL MARKETS.

MONTREAL, Nov. 16th, 1892.

ASHES.—As indicating the present level of the market, we give the figure of the last sale to Liverpool, being 27 barrels first pots, at \$4.92. Values are, however, weakening a little, owing to the higher freights which will have to be paid from this date forward to Britain: and makers would now realize from \$4.75 to \$4.80; seconds, \$4.15; pearls, last transactions at \$5.85. There are few ashes coming forward.

Dairy Produce.—In butter there is a tendency to quietness, and holders of creamery are not quite so stiff in their ideas, though prices are fairly steady on the whole. We quote finest fall creamery, 22 to 23½c. per lb.; earlier make, 21½ to 22c.; townships, 19 to 21c.;

Morrisburg and equal, 17 to 19c.; Western, 16 to 18c. The movement in cheese is a moderate one, finest Westerns being quoted at 10½ to 10¾c. per lb., other grades, 10 to 10¾c. Eggs are steady at 18 to 20c. for fine fresh stock.

DRUGS AND CHEMICALS.—Business is reported as being reasonably satisfactory. Quinine is in much better position than it was but a little time ago, and some stiffening of prices is not improbable; there has been a larger consumption, and at the bark sales all offering has been taken at fair prices. Cream tartar rather firmer abroad. Opium is decidedly stronger in outside markets, notably in New York, where hitherto values have been below other large centres. Oil lemon is rather firmer. We quote:—Sal soda, \$1.15 to 1.25; bicarb soda, \$2.50 to 2.60; soda ash, per 100 lbs., \$2; bi-chromate of potash, per 100 lbs., \$11.00 to 13.00; borax, refined, 8 to 10c.; cream tartar crystals, 24 to 25c.; do. ground, 25 to 28c.; tartaric acid, crystal, 38 to 40c.; do. powder, 43 to 45c.; citric acid, 60 to 65c.; caustic soda, white, \$2.50 to 2.75; sugar of lead, 10 to 12c.; bleaching powder, \$3.00 to 3.25; alum, \$1.75 to 2.00; copperas, per 100 lbs., 95c. to \$1.10; flowers sulphur, per 100 lbs., \$2.75 to 3.00; roll sulphur, \$2.55 to 2.75; sulphate of copper, \$4.25 to 7.75; epsom salts, \$1.50 to 1.75; saltpetre, \$8.50 to 8.50; American quinine, 30 to 35c.; German quinine, 30 to 35c.; Howard's quinine, 38 to 42c.; opium, \$8.80 to 8.75; morphia, \$1.35 to 1.50; gum arabic, sorts, 35 to 50c.; white, 65c. to 85c.; carbolic acid crystals, 40 to 45c. per lb.; crude 85 to 90c. per gallon; iodide potassium, \$3.75 per lb.; iodine, re-sublimed, \$4.75 to 5.00; commercial do., \$4.25 to 4.75; iodoform, \$5.50 to 6.00. Prices for essential oils are:—Oil lemon, \$2.75 to 3.75; oil bergamot, \$1.50 to 4.75; orange, \$3.75 to 4.25; oil peppermint, \$4.00 to 5.00; glycerine, 17 to 20c.; senna, 12 to 25c. for ordinary. English camphor, 70 to 75c.; American do., 65 to 70c.; insect powder, 25 to 35c.

Dry Goods.—Sorting business is reported to be fair on the whole, in spite of the mild wet weather prevailing the last few days. The

show of last week, however, helped retail business, especially in this city. Collections from British Columbia are very disappointing. A little improvement is reported by some in Northwest remittances, but things might be better yet. Letters from that district express disappointment at the slow sale of grain and the prices being realized. Nothing new is to be noted in prices of domestic fabrics. Some buyers will have returned from Europe next week, when we may have something interesting about the markets there.

Furs.—Offerings of raw furs are still small. The open weather seems to be affecting the demand for local consumption, and prospects for the shipping trade are none too encouraging. We quote for prime skins: Beaver, per lb., \$3.50 to 4.50; otter, per skin, \$9 to \$12; black bear, large, \$12 to \$18; do. med., \$7 to \$12; do. cub, \$3.50 to \$6; red fox, \$1 to 1.25; fisher, \$3 to \$4.50; muskrat, fall, 10c.; do. winter, 12c.; lynx, \$2 to \$3; mink, 75c. to \$1.50; marten, 60 to 90c.; skunk, 25, 50, 75c.; raccoon, 25, 50, 75c.

MONTREAL STOCKS IN STORE.

Stocks of grain in store in Montreal are as follows:—

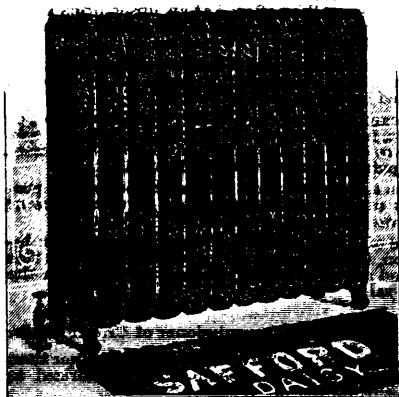
	Nov. 14, '92.	Nov. 15, '91.
Wheat, bushels	448,944	204,638
Corn "	16,744	350
Oats "	356,579	138,351
Rye "	32,699	26,317
Peas "	240,527	191,549
Barley "	73,511	161,894
Flour, bbls.	51,086	28,888

The quantity of flour in store at Montreal on the 14th instant, was 51,086 barrels, as compared with 50,858 barrels on the previous Monday, and 28,388 barrels on the like date (Nov. 15th), 1891.

GROCERIES.—The trade do not report a particularly brisk trade for the season, and the fall rush that used to come just prior to the closing of navigation is largely a thing of the past, with the network of railways that now cover the country. Concerning values there is little to be said in the way of change. Sugars have not varied either way now for several

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