

WALL PAPER.

NO doubt buyers of imported papers making heavy orders on account of feel a little dubious about placing heavy orders on account of the uncertainty of the tariff. As BOOKS AND NOTIONS has pointed out before, these changes cannot come until after the spring trade has begun and stocks must be filled before that time. Still it is as well to keep this point in mind because the dealer who finds himself in the fall of 1891 with \$1,000 worth of American wall paper and a tariff reduction of 5 per cent. will just lose that much profit.

But no uncertainty should exist with regard to Canadian papers. Dealers do not buy so far in advance nor such large quantities. Moreover a tariff reduction of ten per cent. would not lower the price of domestic wall papers in the slightest; and no reduction of over ten per cent. is possible or probable. Dealers may therefore buy domestic freely and without fear. The domestics for next season are the best ever put on the market.

J. C. Watson & Co. write us follows: Sales up to date show a considerable advance over last season. Orders are still coming in in a manner that shows dealers now realize that they can buy papers manufactured in our own country equal both in design and finish to imported goods. In fact, our new styles are selling like the proverbial "hot cakes." "It is the best line of brown blanks and white blanks that I have ever seen," was the remark passed by a large dealer who has formerly bought chiefly American papers, this referring



One of John C. Watson & Co.'s big sellers. Hanging, No. 941 P.A.; border, No. 1177 P.A.; ceiling, No. 942 P.A.

to our new samples. Dealers who want up-to-date styles would do well to inspect this line before buying. The accompanying cut represents one of our big sellers. This pattern was designed in Paris; the flowers are a pretty combination of light cinnamon, half-shaded to a cream color, with just a suggestion of pink, and printed on a white silk ground, the whole forming a very beautiful effect. It forms part of our exhibit at the World's Fair, Chicago.

U. S. NOTES.

The new line of the Badger Paper Company will be twice the size of last season's exhibit. The company have greatly increased the productive capacity of their works, and can now turn out from 3,000,000 to 6,000,000 rolls.

The American Decorative Company, of Boston, Mass., are importing Venetian leathers for wall decorations. These goods are similar to the old embossed and decorated leather hangings which were so prominent in the palaces and mansions of Europe in the fifteenth and sixteenth centuries.

L. Voight & Sons, wall paper jobbers, Cincinnati, have moved into their warehouse on John street. The building is 80x92 feet, and has five stories.

The most of the samples from American jobbers and manufacturers will be much later than usual this year. The intense uncertainty in all classes of trade both as to currency legislation and tariff changes has so unsettled business that no exact rules can be laid down as to future conduct.

BUNTIN, REID & CO.

Last month it was announced that two new members had been taken into this old firm, but this was an error. The only change is that Mr. A. Buntin has bought from the Buntin Estate the three-eighth share owned by his deceased father. Mr. Buntin had charge of the order department of the Valleyfield Mills for some time previous to his father's death and still retains an interest in the Montreal warehouse and the mills at Valleyfield, both of which businesses are now under the same management.

The firm are now overhauling their stock under the new management, and offering several clearances of old lines. They are restocking the best lines of flat papers, prints and lithos, as well as their stock of school books. Their line of scribbles are worthy of attention.

A weekly magazine has just been launched in London, called *Lazy Land*, the contents of which, the writer says, were "made in England, and paid for." Many publications, with more aesthetic names, appropriate in the most barefaced manner the productions of brainy authors.

TRADE CHAT.

MR. LUX, the travelling representative of Raphael Tuck & Sons, was in Montreal and Toronto during the past month. He says that trade in the United States is very unsettled, and he anticipates no very quick settlement of the silver question. But in spite of all difficulties his firm were selling large quantities of their art goods.

J. M. Patterson, stationer, Toronto Junction, Ont., has sold out.

Thomas Evans, wall paper, Paris, Ont., has moved into a new and larger store.

The Duncan Lithographing Co., of Hamilton, is applying for incorporation.

I. S. Leflar is advertising a fancy goods business at Orangeville, Ont., for sale.

McKee Wilson, the proprietor of China Hall, Stratford, will be married on the 9th inst.

The business of E. May, bookseller and stationer, Essex, Ont., is advertised for sale.

A & S. Nordheimer will enlarge their King street store in this city so as to make it a six story building.

London bookstores take a holiday every Wednesday afternoon. They are wiser than in many other towns.

W. H. Irwin & Co., through Mr. W. H. Vernon, have just completed the Kingston directory for 1893. It is a fine volume.

Mrs. Jane Hall, wall paper, Woodstock, has paid to J. H. Brown as trustee a fund for distribution among unsecured creditors.

Chas. Davidson, recently with the Barber & Ellis Co., has taken a position with the Toronto Paper Co., of Cornwall, Ont.

The tender for blackboard plate for Toronto public schools was awarded to Auld & Conger, Cleveland, at 25 cents a square foot.

Mr. Flood, of Flood & Sons, St. John, N.B., was in Toronto this month. Flood & Sons do an extensive wholesale and retail stationery business.

The store on Hollis street, Halifax, N. S., just vacated by A. E. McManus, has been taken by W. C. Hobbs, who is to open a stationery store there.

Ontario's schools should have a text book of patriotic tales, poems and songs. It is rumored that one will soon be issued and by a person in a high position.

The Presbyterian Review has passed into the hands of Clougher Bros. The price paid was \$5,000, although the paper has cost the stockholders \$36,000.

The store on King street west occupied by Williamson & Co. at present is to be torn down, and a handsome five story building put up on the site of a charac-