or the Young Men ro-Day.

se to Pursue if They in Business — The rge Concerns from Beginnings.

ost famousworkshops, of the world and st stores had their ely any capital other ry and probity. Little was gathered for an works, the gains bemoney could be inprocesses or extend business value were so the business kept til acres of buildings one small shop, and in to be counted by of hundreds. There stablishments of which outline history, somea opportune invention ielping to a more rapid een a young man is se big workshops, with bloyes and every labor-e is very likely to say such opportunities now thus build up a great ost nothing; that the e to compete with ess except by the use of the very beginning. truth in this, because expect to succeed in tives, for example, by mpetition with estab-ng machine tools; but ershadowed by the now, as heretofore, the top for the young ndustry, zeal and intel-can be obtained when nes by the man wh ties, and great enter-hed by those who start ttom round of the lad-

go, says the Baltimore jection was made with same force, yet within ars instances can be s rising to become the they had considered nities to rise had passed at half of the century, emained behind the work-bench; but they s, faithful, skillful, and dent and determine opportunities came to ration who prepares dvantage of a change One of the fa the country started in y, extracting the gold sweepings of jewelry before he could firmly ion for probity and

brought him large consignmen his little laboratory Loche invented new processes in his work, his good name. wn in distant States, and to of his life more gold and d through his assay offic than through the United at Philadelphia. His great s was due in part to his and skill, in part to his inalso in large part to his high Strangers consigned to his thousands of dollars' worth one save the assayer could the silver and gold he exfrom, but men learned to d on the strength of his reprs' worth of ma ntrusted to him as to a Gov-it. Can the young man of t that history? Possibly not cular line of work. But the may be depended upon ar fruit in any business un-The impatience of young a bar to their success make money rapidly and at house of some kind in There are exceptional cir-under which this may be general rule is that sever equired to fully establish a tation that can command a

tly in one of the large ercantile firm that had ned for over half a centat one time at the head of sale establishments, was ck, good will and fixting man who had started when this firm was at the ower and business influ-not dream at that time of h his great neighbor. He do the small trade that he attended strictly to xerted himself to please Slowly but steadily his led. Before many years val of the older firm, and xpected though natural

The younger man was ing and energetic than ho, tiring of the struggle ting a large fortune, refield. In the business re there is the period of lecay. Great business ve fresh blood infused cending from father growing beyond the founder; corporations er time to the period of ay comes to all of them rprises displace them. ations though of such from the competition of nter the field with new ideas and the vigor h. Because the field pied is no reason why. to-day should give

must look forward illing for a lie

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was too lazy to collect on more than one. The last I heard of the volatile person. Alvah and J.