

TRADE ENQUIRIES

A Liverpool firm seek supplies of Canadian three-ply veneer and boards, and invite offers from Canadian manufacturers of same.

A London firm desire the addresses of Canadian manufacturers who are in a position to export strach in lump and powder.

A Welsh firm who are regular importers of birch deals, would be glad to receive offers from Canadian shippers.

A London firm wish to obtain supplies of Canadian cheese suitable for Indian markets, and ask to be placed in correspondence with Canadian shippers seeking this outlet.

A Yorkshire manufacturer of stationary steam engines wishes to arrange for their sale in Canada.

A Lincolnshire company manufacturing a specialty in pig iron desire correspondence with Canadian importers.

The London branch of a firm which has offices in Turkey and Greece, report a good opening in the Levant for Canadian flour and also sardines, and wish to get into correspondence with Canadian firms from whom they can obtain regular supplies. They can purchase outright.

A London company manufacturing oxy-acetylene welding and cutting plants are desirous of opening up in Canada.

A North of England company manufacturing cast iron spigot and socket pipes wish to arrange for their sale in Eastern Canada.

A firm in Syracuse, with four other branches in Sicily, who are desirous of developing trade in Canadian grain, invite correspondence from Canadian shippers.

A Sheffield company manufacturing steel in bar and sheets, castings and forgings, also a large variety of light and heavy edge tools, etc., are about to send out a representative to Canada, and would be pleased to hear from responsible Canadian firms who would be prepared to act as their resident agents.

A London manufacturer of umbrellas, parasols, and walking sticks, wishes to arrange for their sale in Canada.

A London firm ask for the addresses of Canadian producers of cream asbestos, of which they seek supplies.

A London importer asks to be placed in communication with Canadian producers and shippers of ores (iron, nickel, copper, silver, gold, etc.) who seek export trade.

A London firm whose resident representative in Mexico reports an opening for Canadian sardines and canned salmon, and also for match splints, invite offers and quotations (c.i.f. Vera Cruz from Canadian producers who can ship supplies.

A firm in Sicily who are large shippers of filber and almonds, and also peels in brine, ask to be placed in correspondence with Canadian importers of these articles.

A Bordeaux (France) company manufacturing table oil made of ground nuts wish to arrange for its sale in Canada.

A London firm wish to effect connections with Canadian producers and shippers of provisions (such as bacon and hams); apples and other green fruits, and evaporated fruits. They would act upon a commission basis or purchase outright.

A Scottish company manufacturing constructional ironwork, cooking and heating apparatus, baths and sanitary ware, stable fittings, castings, etc., are shortly sending out a representative to make arrangements for Canadian business. Meanwhile they invite correspondence from responsible Canadian resident agents who would be prepared to represent them.

A London firm with a branch at Liverpool, report a good opening for so-called "ready-made" food products, such as cereal foods (particularly shredded wheat), soup tablets, meats packed in glass, etc., and would be glad to hear from Canadian packers seeking an export outlet.

A Liverpool firm who are buyers of old rope of various kinds, invite offers from Canadian shippers.

A London firm are desirous of forming a connection with a Canadian automobile manufacturer looking for export trade.

A company manufacturing belting, hose and tubing, valves, hydraulic rings, washers, etc., from a special material, wish to appoint reliable resident firms as agents for the sale of their products in the principal Canadian cities.

A Glasgow firm desire the addresses of Canadian manufacturers of tar, of which they are seeking supplies.

An Ottawa firm recently organized for the purpose of handling engineering supplies and machinery would be glad to hear from United Kingdom manufacturers of motors, metal working machinery, wood-working machinery, etc., seeking Canadian representation.

A Canadian company producing mica upon a large scale ask to be placed in communication with United Kingdom dealers, more particularly with buyers of ground amber mica.

A HALF YEAR'S BORROWINGS.

The half year's capital applications, according to the usual statement of the London "Economist," will amount to approximately £120,000,000, of which £50,000,000 were during the first quarter and £70,000,000 during the second quarter of the year.

Money is in demand, as is usual at the end of the half-year. Discounts also are firm, which is contrary to expectations. No change was made in the minimum discount rate and the future in this respect will depend largely upon the ability of the bank to secure gold during July. Unless the political situation in south-eastern Europe is promptly improved it would be childish to look for a lower bank rate here.

The appended table shows the quarterly applications for British capital during the past three years:

Quarter—	1913	1912	1911
First.....	£50,344,700	£47,966,100	£61,245,000
Second.....	69,655,300	62,377,500	56,288,800
Half year.....	£120,000,000	£110,343,600	£117,483,800
Quarter—			
Third.....		40,687,100	14,914,500
Fourth.....		59,819,300	59,361,100
Full year.....		£210,850,000	£191,759,400

COMMERCIAL FAILURES IN CANADA.

Commercial failures in Canada for the first six months numbered 803 as compared with 710 for the corresponding period last year. The comparison by months follow:

	1913	1912
January.....	120	131
February.....	138	143
March.....	120	140
April.....	133	106
May.....	175	107
June.....	117	83
Total.....	803	710