

## Factor 4

## GOVERNMENT SUPPORTERS

|                                                       | <u>FACTOR LOADING</u> | <u>EXCLUSIVE/SHARED</u> |
|-------------------------------------------------------|-----------------------|-------------------------|
| <u>PROPOSITION</u>                                    |                       |                         |
| Government has a clear sense of what it wants to gain | .795                  | exclusive               |
| Government may commit to bad deal                     | -.551                 | shared                  |
| Government ignoring other trading opportunities       | -.451                 | shared                  |

These Canadians have placed their faith and trust in the federal government to approach the negotiations with a well thought out strategy and arrive at a deal which will be in Canada's best interests. Additionally, they feel that the government is maintaining a balance between its discussions with the United States and trade opportunities elsewhere.