

7. Market Prospects - Grains and Oilseeds

France is a net exporter of grains and her import levels depend on the yearly harvest.

Major marketing initiatives would not increase Canadian sales. However, care should be taken to ensure that the supply of Canadian products is not cut off at any time. Too often French importers complain that they are not certain from one year to the next of obtaining the qualities and quantities required.

Canadian mustard, linseed, lentils, canaryseed and various kinds of beans are already exported to France. There could also be a market for Canadian buckwheat if its price were more competitive. The sale of these products to third countries could be developed through international trading companies based in France.

8. Processing Facilities

Year 1984

- thousands of tonnes -

	<u>Number of Companies</u>	<u>Number of Plants</u>	<u>Annual Capacity</u>	<u>Actual Output</u>
Flour (and durum) Mills	182	234	n/a	5,560
Compound Feed Mills	378	490	n/a	14,968
Maltsters	20	26	1,350	1,114
Brewers*	33	38	23.0	20.9
Oilseed Crushers	9	16	2,500	1,692

* Capacity and output in million hectolitres

9. Storage and Throughput Capacity

- thousands of tonnes -

<u>Name of Port</u>	<u>Storage Capacity</u>	<u>Grain Exports 84/85 crop year</u>
<u>Channel Ports</u>		
Rouen	524.8	5,486.0
Le Havre	98.2	1,045.0
Dunkirk	50.0	349.9
Caen	15.0	240.7
Dieppe	11.2	189.4
Le Treport	23.0	130.9
Honfleur	4.75	-
Granville	4.7	-