

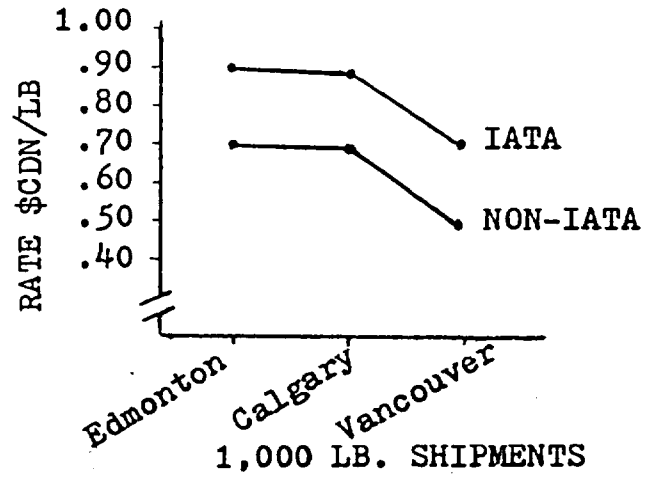
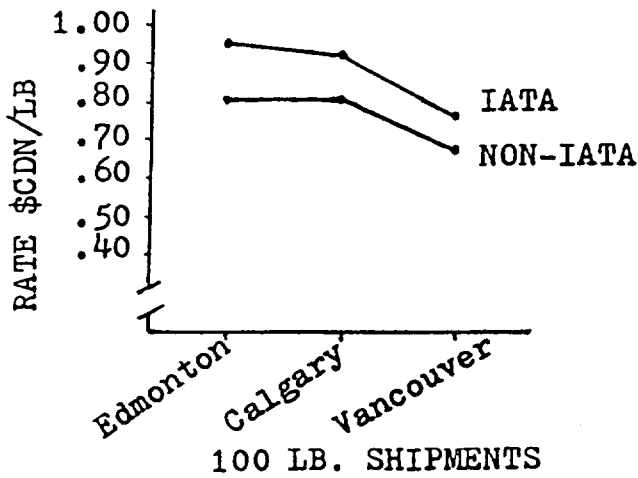
**B. SHIPMENTS TO HAWAII**

The two means of shipping to Hawaii are air transport and a combination of surface transportation to a west coast U.S. port such as Seattle and sea freight beyond.

**Air Cargo**

As in the case of air shipments to mainland Western U.S. points in Section II.D, air service to Hawaii is provided directly from Vancouver, Calgary and Edmonton to Honolulu or, indirectly by two carriers interlining air freight at a common point on their routes such as Seattle or Los Angeles. Basically, two types of air cargo rates are available - IATA rates determined by the International Air Transport Association and charged by IATA member airlines and non-IATA rates offered by independent airlines. Examples of rates from Vancouver, Edmonton and Calgary to Honolulu for different weights are as follows:

IATA AND NON-IATA AIR CARGO BULK RATES FROM EDMONTON, CALGARY AND VANCOUVER TO HONOLULU  
in Canadian dollars per pound  
General Commodity Rates (Freight all Kinds)



In addition to the availability of general commodity bulk rates for shipment of loose cartons as noted above, many carriers (depending on the type of weight used) also offer pallet rates, special container (unit load device) rates, and specific commodity rates. In some cases, attractive contract rates may be available to those shippers able to commit significant regular volumes. In order to determine whether air transport is best suited to your needs in shipping to Hawaii you should review the notes provided on air transport in Section II.D. Air carriers currently serving Hawaii are listed on page 59.