

POST :432-STOCKHOLM

005-ADVANCED TECH. PROD. & SERV  
SWEDEN

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

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ORGANIZE CDN ROBOTICS VISIT TO SWEDEN - VISIT KEY SUPPLIERS  
AND H.Q. OF WORLD ROBOTICS ORGANIZATION.

INCREASE CDN KNOWLEDGE OF SWEDISH INDUS-  
TRY. FOCUS FUTURE MARKETING ACTIVITIES.

REPORT ON COMMERCIAL DEVELOPMENTS IN ROBOTICS AND A.I.

REPORTS TO GOV'T OFFICIALS/AND/PR INTE-  
RESTED CANADIAN FIRMS FOR MISSION PREPARATION  
AND RECRUITMENT.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 ASSIST CANADIAN FIRMS SELECT AGENTS IN FOLLOW UP  
TO TELECOM SHOW GENEVA

ONE BUYING CONNECTION ESTABLISHED AND TWO  
CANADIAN EXPORTERS INTRODUCED TO PROSPECTIVE  
AGENTS.

QUARTER: 1 PREPARE VISITING JOURNALIST PROGRAM FOR COMPUTER  
PUBLICATION.

PRELIMINARY REVIEW OF CANDIDATES FOR VISIT TO  
CANADA.

QUARTER: 2 -----

QUARTER: 3 Continued support & promotion of new generation  
of ISDN chips.  
2) Introduction and promotion of machine-read-  
able passport technology.

Seminar together with importer of ISDN chips for  
target groups in Swedish telecom industry.  
2) Bid prepared by manufacturers together with  
possible Swedish agent for Police Department,  
about 100 units.

QUARTER: 4 -----