## Export and Investment Promotion Planning System

87/88 Sector/Sub-Sector Highlights
Submitted by Pasts by Region

Region: MIDDLE EAST

Mission: 339 ABU DHABI

Market: 328 UNITED ARAB EMIRATES

Sector: 004 DEFENCE PROGRAMS, PRODUCTS, SERV

Subsector: 999 ALL SUB-SECTORS

| Statistical Data On<br>Sector/sub-sector | Next Year<br>(Projected) | Current Year (Estimated) | 1 Year Ago  | 2 Years Ago |
|--|--------------------------|--------------------------|-------------|-------------|
| Mkt Size(import)                         | \$ Q. OOM                | \$ 0.00M                 | \$ 0.00M NA | \$ 0.00M NA |
| Canadian Exports                         | \$ 5.00M                 | \$ Q. QQM                | \$ 0.00M    | \$ 0.00M    |
| Canadian Share                           | 0.00%                    | 0. 00%                   | 0. 00%      | 0.00%       |
| of Import Market                         |                          | •                        |             |             |

| Major Competing Countries        | Market | Share |
|----------------------------------|--------|-------|
| i) 051 UNITED KINGDOM            |        | 030 % |
| ii) 616 OTHER COUNTRIES          |        | 025 % |
| iii) 112 FRANCE                  |        | 025 % |
| iv) 577 UNITED STATES OF AMERICA |        | 020 % |

Cumulative 3 year export potential for CDN products 30-60 \$M in this Sector/Subsector:

Current status of Canadian exports: No Export results to date

| Products/services for which there are          | Curre          | nt Total Imports |  |
|--|----------------|------------------|--|
| good market prospects                          | In Canadian \$ |                  |  |
| i) SIMULATORS (FLIGHT AND TASS)                | \$             | 0.00 M           |  |
| ii) ATL TOWERS/TACANS                          | \$             | 0.00 M           |  |
| iii) AVIONICS                                  | \$             | O. OO M          |  |
| iv) AIRCRAFT OVERHAUL                          | \$             | 0.00 M           |  |
| V) SAR & OTHER AIRBONE SURVEILLANCE TECHNOLOGY | \$             | Q. QO M          |  |
| vi) TACTIAL FIELD COMMUNICATIONS               | \$             | 0.00 M           |  |
| vii) INTEGRATED SURVEY SYSTEMS                 | \$             | 0.00 M           |  |
| viii) BOMB DETECTION AND DISPOSAL EQUIPMENT    | \$             | 0.00 M           |  |
| ix) AMMUNITIONS                                | \$             | 0.00 M           |  |
| V) MARRITTME SURVETH ANCE ATRORAFT             | <b>s</b> .     | 0 00 M           |  |

The Trade Office reports that the following factors influence Canadian export performance in this market for this sector (sub-sector).

- exports of certain products or services to this country are subject to Canadian export controls