

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM
ACTIVITY REPORT
FOR 2ND QUARTER OF 1986 (662)

Summary for POST: Cleveland

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)
	CANADA-BASED		LOCALLY-ENGAGED			
	TRADE	NON-TRADE	TRADE	NON-TRADE		
	%	%	%	%		
A. Servicing Export Enquiries						
from Canada	25.5	0.0	25.7	0.0	1.28	665 (Enquires)
from Territory	13.0	0.0	20.0	0.0	0.86	679 (Enquires)
B. Export Promotion Projects and Events	13.0	0.0	17.0	0.0	0.77	17 (Projects/Events)
C. Other Trade Development Activities	6.5	0.0	13.3	0.0	0.53	
D. Promotional Projects	1.0	0.0	13.0	0.0	0.41	12 (Fairs/Miss/Conf.)
E. Servicing Investment Development from Canada	2.5	0.0	0.0	0.0	0.05	14 (Enquiries)
from Territory	5.0	0.0	1.7	0.0	0.15	92 (Enquiries)
F. Service to Government						
External Affairs	8.0	0.0	2.7	0.0	0.24	58 (Reports)
OGDs, Provinces, ETC	5.0	0.0	2.3	0.0	0.17	75 (Contacts)
G. Administration						
Program Management	4.0	0.0	0.0	0.0	0.08	
Leave, Professional Dev.	14.0	0.0	3.3	0.0	0.38	
Total TID Program	97.5	0.0	99.0	0.0	4.92	
H. Other Programs	2.5	0.0	1.0	0.0	0.08	

Trade Officers: 5

Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS