



The travellers of H. A. Nelson & Sons in Ontario and the North West report business good.

The Booksellers' and Stationers' section of the Toronto Board of Trade met a few days ago to consider the question of reducing the discounts and shortening the time. They failed to come to an agreement upon the matter.

The Presbyterian News Company will move into their new store on Yonge St., on the first of November. It is probable they will continue to do business also from their old stand on the corner of Toronto and Adelaide streets.

H. A. Nelson & Sons find that they can handle many more customers since they made their first floor the sample room for all lines of their stock. That change has been followed by a large increase in their business.

Mr. James Bain has withdrawn from the firm so long and well known as James Bain & Son, booksellers, King St., Toronto. Mr. Bain has not taken an active part in the affairs of the firm for the past three years. Mr. Donald Bain will continue the business under the old style.

#### PERSONAL NOTES.

Mr. Palmer was in the city for Macmillans a week ago.

Mr. Day, of Longmans, Green & Co., was here in the latter days of June.

Mr. D. N. Jacoby, in behalf of Caw's Black Fluid Ink, has just left the city.

Mr. H. W. Nelson, of H. A. Nelson & Sons, is off this week to the old country.

The trade is advised that Mr. Moyer, of Marcus Ward & Co., will be here in a short time.

Mr. Guy R. Warwick has gone to the Maritime provinces in the interests of his house.

The representative of D. F. Foley & Co., gold pen manufacturers, New York, was here last week.

Mr. McPherson, the representative of W. Collins, Sons & Co., London and Glasgow, is now here.

Mr. Ellis, of the Barber & Ellis Co., is back from over-sea, whither he went about six weeks ago.

Mr. Williamson, of Williamson & Co., booksellers, Toronto, is off on a few days' visit to Philadelphia.

Mr. A. F. Rutter, of Warwick & Sons, has been absent about three weeks on a business trip which is to end about the first of August on the coast of British Co-

lumbia. He will return about the first of September by way of the Northern Pacific Railway.

The Owen Paper Company, of Housatonic, Mass., was represented here by its traveller a few days ago.

Mr. Whitlock is now calling on the trade in the interests of his house, John Walker & Co., London, England.

Mr. Tee, of Eyre & Spottiswoode, London, England, is at present visiting the importing houses of the city.

Mr. Whaley, of Whaley, Royce & Co. is away on a six weeks' trip through the North West and British Columbia.

Mr. Geo. A. Raisbeck, for the Ph. Hake Mfg. Co., New York, has been on a business visit of a few days' duration.

Mrs. Bryce, the mother of Mr. William Bryce, the Toronto publisher, died on Thursday, and was buried on Saturday.

Mr. A. S. Irving has returned from his holiday ramble in the North Eastern States and is looking and feeling much the better of the respite it afforded him from the cares of business.

Mr. Henry Brophy, the cashier of the Montreal News Company, was in the city a few days last week. He is captain of the Montreal Lacrosse team who defeated the Torontos on the 1st.

Mr. Mason, foreman of the New England Paper Co., of Montreal, for the past nine years has gone to Portage la Prairie, to take charge of the wrapping paper department of the Manitoba Paper Co.

Mr. Solomon, of the Methodist Book and Publishing House, is now in the Maritime Provinces, while Mr. Anderson for the same house is on the Pacific coast. Reports have been received from both that show they are developing business rapidly.

Mr. Henry Dexter, President of the American News Company, paused here four or five days on his trip across the Continent, to visit his friend Mr. A. S. Irving, who gave him ample opportunity to take away a good impression of the city, having shown him over all that was best worth seeing. He will return this way from the Pacific coast.

Mr. R. J. Sailsbury, of C. M. Taylor & Co., has just returned from a trip which took in Manitoba, the North West Territories and British Columbia. It took ninety days to touch all his connections this year, whereas formerly the round used to be made in sixty-five days. He is therefore well satisfied with the business done. His report of the fall outlook for that part of Canada is also cheering. A better feeling prevails among the people because of the exceptionally fine promise of the crops. A buoyant tone pervades not only the trades he had to do with but business generally, as all the travellers he met agreed with him that they had never before found things so bright in the west.

#### STATIONERY NOTES.

Brown Bros. have received some nice lines of rubber pen holders.

The Edison mimograph is taking strong hold wherever it has been tried.

The Wirt Fountain Pen continues to grow in favor, as the demand is now larger than ever it was.

Brown Bros. have the agency here for Arnold's inks, which have been in use in England for nearly a century.

Trade in stationers' novelties and specialties, such as fancy inkstands, paper weights, etc., has received some impulse from the camping season.

The World blotting paper is a specialty for which Hart & Company hold the agency here. It is made from a new process, and is a great absorbent.

Johann Faber has got out a pencil compass similar to that of the Lyra. It is on the market now. What will further the sale of the attachment is the fact that it is shown mounted on a card, not in boxes.

Warwick & Sons have in preparation a large line of school specialties, including scribblers, exercise books, etc., which will be ready for the re-opening of the schools. The "Arctic" is the name of an exercise book that will be likely to revel in the demand. Its bulk, make and general get-up will make a powerful plea to the youth who wants to buy such a school bulk.

The Chester series of pads is a new and superior line of letter and note paper which the Copp Clark Company is now prepared to fill orders in. There are four varieties in it: Monastery, a vellum paper; Ivory White, a white paper; Irish linen, a linen paper; Queen City, a cream paper. The cover of the pad bears a lithograph in four or five colors, done in the beautiful style in which all work turned out of that department of the firm's establishment is done. The Copp Clark Co. is the first Canadian house to publish a pad with a lithograph cover.

The Copp Clark Co. have some fine new lines of note books for the schoolboy to begin next term with. The Ross Exercise Book has a portrait of the Minister of Education lithographed on the first cover, and the Challenge Exercise Book has a handsome chromo on the back cover. Each of these styles is to retail at 10c. The Dominion and the Eclipse exercise books retail at 5c. each. In all four lines the backs are strengthened with cloth. They are handsome and strong, of liberal volume, excellent paper and well spaced. The Oxford Note-Book, with a well conceived and beautifully executed design—the Oxford cap, the Chancellor's and the Vice-Chancellor's mace—will retail at 10c, and will be considered cheap. The All-Round Scribbler is a beauty. The design is composed of a pen, pencil, eraser, inkstand, symmetrically grouped.