CANADA

International Expert Says that Snappy Style of Advertising Successful in Canada and United States Does
Not Necessarily Draw Trade Abroad where Retailers

Wall Street were the first to be hit by the progressive strike of the tops. Do Not Make Proper Displays

London, Eng., June 10.—If American other hand, the English advertisement business men hope to compete successfully in the English market with English market with English in the English point of the south of the trouble to learn something about the English point of view, or else hire a man who can do it for them, according to George Henry Seragg, the young American, who has established himself here as an expert on International trade relations.

"The British public is not so quickly stirred to like any new or strange goods as is the American," said Mr. Scragg, "If asked to take to what he does not yet know, he takes time to make up his mind. He wants to know that he does not he here the company whether the change will suit him and be to his advantage. He does not gain or lose, and he wants to know that what you say about your goods is true. This holds good of everything except patent medicines and bargain sales. That's why "reason why" copy is good in British advertising appropriation either do moy to England at all, or if you go, used to advertising appropriation either do moy to England at all, or if you go, used to extended as far that the dot off everything except patent medicines and bargain sales. That's why "reason why" copy is good in British advertising appropriation either do moy to England at all, or if you go, used to extended as far as Borough Itall. Street, and called their broads one in the hundred. With a small divertising appropriation either do moy to England at all, or if you go, used to extended as far as Borough Itall. Street, and called their broads are all the proposition being the does not yet know, he takes time to make up his mind. He wants to know that what you say about your goods is true. This holds good of everything except patent medicines and bargain sales. That's why "reason why" copy is good in British advertising appropriation either do moy to England at all, or if you go, used to the proposition being the double to be advertised to the proposition being the double to the propo

Ask Man Who Knows.

"Another point: You can attack Great Britain as a whole, endeavoring to conquer all the country straightaway, or you can start from a centra and spread out. Which plan is wise and which is foolish depends entirely upon your goods, and if you want to come to a wise and therefore profitable decision, ask a man who knows and the only man who knows is the man on the spot, who has been on the spot some considerable time with his eyes and ears open and his mouth shut.

out in experimenting in a well-chosen, imited area.

Influence More Widespread.

The influence of English newspapers s considerably more widespread, comparatively, than is that of our American journals. You can't cover Chicago by using New York prints. You can over most of Great Britain by using nost of the big London dailies and and spread out. Which plan is wist and spread out. Which plan is wist and which is foolish depends entirely upon your goods, and if you want to come to a wise and therefore profit able decision, ask a man who knows and the only man who knows is the man on the spot, who has been on the spot some considerable time with his spot s

does not much matter what is the reason for this fact, but it is partly to be quite content to sit down and wait found. I think, in the quality of the advertisements. On the whole, those in American newspapers and magazines are superior in attractiveness and compelling power to those in British. But it does not by any means follow, and this many American advertisers have found out in the very costly school of experience, that advertising that has paid splendidly in American will pull profitably in England.

Make General Claims.

"The shritsh retailer is as a rule for customers; he does not often go out after trade, except in the cases of the for customers; he does not often go out after trade, except in the cases of the for customers; he does not often go out after trade, except in the cases of the for customers; he does not often go out after trade, except in the cases of the for customers; he does not often go out after trade, except in the case of the for customers; he does not often go out after trade, except in the case of the for customers; he does not often go out after trade, except in the case of the for customers; he does not often go out after trade, except in the case of the for customers; he does not often go out after trade, except in the case of the for customers; he does not often go out after trade, except in the case of the for customers; he does not often as a rule for customers; he does not often go out after trade, except in the case of the for customers; he does not often seally big stores, and upon new goods, however excellent and however largely divertised, he looks with feur. Indeed, it is difficult to make him look at them and the make full properties at all. The result is that, while it is comparatively easy to create public interest in and demand for your goods, the demand for your goods, and the foundation of the customers; he does not often customers; he does not ofte

New York City's revenue from the sale of water during the year 1913, was \$12,765,60. The total operating expenses of the water supply system, including taxes, were \$4,602,128. This left an income of \$8,120,922. Interest and amortization charges upon outstanding water bonds amounted to \$4,804,619, leaving the city with a net income of \$3,236,511. The largest item in the expense of obtaining the supply was \$1,723,768, for purification.

New York, June 10.—A cable from the form of \$3,236,511. The largest item in the expense of obtaining the supply was \$1,723,768, for purification. Transway Trust here must be smallest item was \$43,629, for purification.

That filip might be equally well supplied by a definite improvement in our own markets, for the amount of Amount, in the control of the contr

99

34

700 99

148

931/2

Quotations on Montreal Real Estate

Quotations for to-day on Montreal | Montreal - Edmontor

real estate, the Stock Exchange de-Western Land & Inv. partment of the Montreal Real Estate Exchange, Inc., were as follows:— Western Land & Inv.
Co. of Canada
Montreal Factory Land.
Montreal Western Land
Mutual Bond & Realties
Corp. of Can.
Corp. of Can.
Lio., Common
Neshit Height 90 75 75 Aberdeen Estates 117
Beaudin, Ltd. 250
Bieury Inv. Co. 97
Caledonia Realty, com. 20
Can. Cons. Landa, Ltd. 6
Cartier Realty 80
Central Park, Lachine 100 Asked 76 Central Park, Lachine . Charing Cross Industrial esbit Heights North Mont, Land Ltd., Orchard Land Co... Pointe Claire Land ... Quebec Land Co... Riverview Land Co... Rivermere Land Co... Rivernere Estates Co... orth Mont. Land Ltd .. 10 75 50 -60 Rivera Estates Co. 75
Rockfield Land Co. 29½
Roschill Park Realties,
Ltd. ... 29
Summit Realties Co. 100
St. Andrews Land Co. 7½
South Shore Realty Co. 45
St Paul Land Co. 660
St. Denis Realty Co. 75
The St. Lawrence Blvd.
Land of Canada ...
St. Lawrence Inv. & C. C. Cottrell Ltd., 7 p.c. 100 7½ 45 600 75 115¼ 60 100 95

La Salle Realty 97
Longueuil Realty Co. 100
Union de l'Est 100
Lountain Sight

del City Annex

WALL ST. GOES UNSHORN

. in a Body

by the progressive strike of the jour-neymen barbers' "syndicate."

OUT NEW \$5 NOTE

The Sterling Bank of Canada has sued a new \$5 note of most striking lesign, the face of this note being of a | \$10.880,000 in exports. bright golden color; the reverse, a

The bank is to be congratulated, not only on the artistic appearance of this oill, but also in the quality of work-

anship. As an additional safe guard, a silk The bill is very noticeable and at

ABUNDANCE OF GOLD

While the Trade Requirements of That Country are Restricted.

PETROLEUM FIELDS IN
CHINA TO BE EXPLOITED.

Paris, June 10.—A despatch to the Temps from Berlin says that Histung Histliegt, former premier of China, has left China for Germany, where he expects to carry on negotiations for the exploitation of Chinese petroleum fields.

NEW YORK'S BIG WATER BILL.

New York City's revenue frem the alle of water during the year 1919.

The tip might be equally well sunplied by a definite two well as the probability of the many of the many

MEXICO OIL OPERATIONS ARE BEING RESUMED

Conditions in That Country Are Now About as Good as Can be Expected.

New York, June 10—An oil man who has been in Mexico for many years and is associated with large interests there, expressed the opinion that the Mexican situation would remain quie for some time and that the oil companies would probably be able to resume operations without interruption. He said that practically ad his employees had returned to the fields and that he had just sent one of his representatives to Mexico in order to size up the situation. "If he reports favorably, as I think he will," I intend to send some new men to our properties. send some new men to our properties and renew drilling operations. Al-though conditions are not what we would like to have them, they seem to be about as most

"I do not think that the Mexican atnosplere has been cleared, or that in will be cleared by the action of the mediators. There is no one in Mexico who will be able to hold down the presidency any better than Huerta and it is inevitable that sooner or later the United Scates will need to fake charge of affairs."

EXPELLED FROM BOSTON EXCHANGE

Boston, Mass., June 10.—Announcement has just been made on the Boston Stock Exchange that Harry H.
135
80 the board of governors.
As one of the members of the goverining committee says: "It was done
with much regret, and with a feeling
of sympathy toward Mr. Gay."
For a year and a half or more Mr.
Gay has been unable to attend to his
300 bisiness on account of poor health, and

Gay has been unable to attend to his business on account of poor health, and has spent most of his time at Saranae, N.Y., where he now is.

The business of the firm, however, has not been conducted in accordance with the standards demanded by the r Stock Exchange, and therefore the shoard of governors are obliged to take this course in accordance with their constitution,

75 85 70 82½ 81½ 82% 80 92 44 50 95 101

SMOKE VAFIADIS

Celebrated Egyptian Cigare

BANK BUILDINGS IN



Head office of the Bank of Ottawa at the Federal Capital.

GLEANED FROM MANY SOURCES

The May statement of the British

A party of 53 farmers left Cape of Town, South Africa, for a tour of the il United States to study American farming methods.

The American navel tugboat Poto-

The Givers which are at work at th one of the Empress disaster were reed to discontinue their efforts by violent gale which blew all day yes-

erday A Cornwall man who was fishin lost the lower part of his arm who the fuse burned faster than he ha

An artificial leg containing the property of Henry C. Wise, wided in Denver, is in the possession the public administrator awaiting slaiment.

Taraknath Das, a Hindu post-gradate student in the University of Cafornia, was admitted to citizenship the United States. He is the four

An amendment to the Postal Bil was presented to the Canadian Senat-last night. This amendment would fix the maximum rate on newspaper and periodicals at a cent and a half:

Following a recent investigation to the practicability of establishing efficient motor bar system, the Tonto city council is to be asked yout \$2,000,000 for the establishment uch a service.

A perious strike is now in progret at the East Pittsburg plants of t Westinghouse Company. As news the strike is carried over the wires other countries, hundreds of Westin house employees in different pa the world are refusing to con-work until the trouble is settled.

ing says most cial troubles of American railroads is disproportion between stock and bonds

Canada imported, 7,200 motor carr from the U. S. in 1913 the value of which was \$9,223,561. In 1908 Canada bought only 385 cars worth \$720,500 from American makers. There are to-day from 40,000 to 50,000 cars in the Dominion with an average price of between \$1,500 to \$1,600.

An elaborate scheme has been worked out by German government in conjunction with leading industrial, shiping and financial authorities, to exploit German commerce in foreign
ment itself will contribute \$62,000 for
his purpose. this purpose.

NEW YORK COMMENT

Herald—If the public is not rushing into buy stock, it surely is not elling any, nor was there any selling esterday for account of London, al-

SUCCESSOR TO **GEREAL MAGNATE**

Unique Condition Caused When C. W. Post Made Cabinet Executors

TRIBUTE TO DECEASED

mmon Belief That Carrol L. Post Will Succeed His Brother, but Treasurer Howe and Secretary Hawk May Become Active Mana-gers of Big Battle Creek Cereal Business, New York, June 10-Ever since the

death of Charles W. Post, the Battle Creek food manufacturer and industrial reformer, the grocery trade has been guessing what effect his passing will have on the great mercantile establishment he built up, and which touches every part of the country with s sales. Inquiry in official circles this week

Inquiry in official circles this week disclosed that as yet no steps have been taken to reorganize the business and decide who shall succeed Mr. Post as head of the active management. According to the Post will, the common stock of the Postum Cereal Company at Battle Creek was left equally to his widow, Lelia Young Post, and also only daughter, Mfs. Marjoric Close wife of E. B. Close, of Greenwich John.

But from the fact that he made his

Given Sphstantial Legacies.

The members of the cabinet were given substantial legacies, equally divided between them from his tangible bank assets, and all others who might be involved in a share of his estate. be involved in a share of his estate were specifically taken care of.

The cabinet comprises Carrol L. Post, brother of C. W., vice chairman of the corporation Marshall K. Howe treasurer of the corporation and acting chairman of the cabinet; Henry C. Hawk, secretary of the corporation and of Mr. Post, personally; Harry E. Burt, superintendent of the business: Samuel H. Small, sales manager; Edward L. Branson, manager of the Battle Creek Paper Box Company; Frank C. Grandin, advertising manager, and

man of the board.

It is commonly believed that it will be Carrol L. Post, nominally, but the active duties are most likely to fall of Mr. Hawk or Mr. Howe, both of whom have been converted.

A Gentleman Unafraid.

A Gentleman Unafraid.

The Postum Cercal Co, has issued a formal announcement of the death of Mr. Post, and enclosed the following tribute, under the title "A Gentleman Unafraid," written by A. L. Miller, whise editor of the Battle Creek Enquirer one of Mr. Post's properties:

Here, where Charles W. Post wrought so large a miracle; here, where his great genius and his great personality touched men directly; here, where his kindness was known to have been of the full measure of his wonderful abilities—here, the shadow of a heavy sorrow rests. For he is dead,

heavy sorrow rests. For he is dead.
Philosophies halt, and comprehension fails, in the presence and the suddenness of the tragedy.
The reflection of his life in the hearts of those who know him—his justice, his consideration, his understanding; his strength which was all gentleness for the weak; his abiding faith in people; his love for the town, and his passion that, it might be made more large-ty the home of thrift and beauty and contentment—the reflection will be looked upon for an estimate of him—

mate of him—

But for a little while there is the

rought.
Clear-eyed and strong, he moved about his great purposes. Clear-cyed and strong, he knew men and helped them moving—a very valiant knight—a gentleman unafraid.

STERLING GUM CO.

New York, June 10.—The Sterling aum Company has already secured contracts calling for \$1,000,000 worth ousiness on April 15. Reports made op for first two weeks show that the ompany made money during the first alf-month of its existence.

BRITISH EMPIRE TRUST. ondon, June 10.—The British En e Trust Company is passing its div

MARITIME PROVINCE SECURITIES.

Quotations furnished by J. C. Mackin-tosh and Co., Members Montreal Stock Exchange, Exchange Bldg., Halifax.)

 Banks:
 Ask.
 Bit

 hritish
 North America
 .152
 148

 anadian
 Bank
 Commerce
 .205
 203

 Jontreal
 .242
 240
 240
 204

 Lova
 Scotia
 .265
 .263
 263

 Loyal
 Bank
 Canada
 .221
 .220

 Miscellaneous:
 "Miscellaneous"
 "Miscellaneous"
 "Miscellaneous"

Gay has been unable to attend to his business on account of poor health, and has spent most of his time at Saranae, N.Y., where he now is.

The business of the firm, however, has not been conducted in accordance with the standards demanded by the Stock Exchange, and therefore the board of governors are obliged to take this course in accordance with their constitution.

SMOKE VAFIADIS

SMOKE VAFIADIS

Celebrated Egyptian Cigarettes

Sesterday for account of London, L

BRITISH MOVING PICTURES **
HOUSES GIVE POOR RETURN

London. June 10.— In Great Britain promotion of the moving picture theatre has been a feature of the securities market, and there are several large companies, each owning a number of theatres, with their bonds, debentures, and shares regularly traded in.

The Financial Times states that for the last half dozen years moving picture companies have been promoted in Great Britain at an average rate of 300 a year, and annual mortality rate has been 25 per cent. or over.

The same paper says those which remain for the most part make a poor living, and only the very large enterprises with plenty of capital and opportunity to economize in running costs, have a chance of paying dividends commensurate with the speculative character of the industry.

It quotes the chairman of Amalgamated Cinematograph Theatres as declaring that it is almost as dangerous to be successful as to fail, and a director of another large company asserts that the prosperity of the once lucky companies has brought about competition which is running the business.

A review of earnings of nine of the largest English companies for 1912 and 1913 is given, and it is shown that but three increased their net profits last year compared with 1912. The record of the nine companies for the last two years follows:—

years follows:-			tor tile	last
Company:	Net 1913.	profits	Divi	dends
Amalgamated	£3.800	1912. £6,100	1913.	1912.
B. B. Pictures	100	2,100	7. %	
Biograph	4,800	5,100	7.5	10.
Electric Palaces		8,900	0.	10.
London and Provinc.	2,100 6,200	700	0.	5.
National E. Theatres	5 000	10,700 3,700	12.5	18.
Privincial Cine	36,700	28,300	20. 20.	10.
United Electric	3,900	9,600	7.5	20.

*Deficit. Directors of Electric Palaces state that unless receipts improve the fate of ne company is sealed, as gross receipts dropped from £71,600 to £52,400, with deficit for the year, after all charges and depreciation, of £4,800.

NOTES ON PUBLIC UTILITIES

SIXTY CENT GAS.

That Evansville (Ind.) will show that consumers are entitled to gas it 60 cents or less a thousand cubic feet is the statement of John R. Prill, ity attorney, made, when the hearing of the neition of citizens for cheaper cas was begun by three members of he. Indian's public service communication.

FC

After a police and an armony of the policy and an armony of the policy and armony of the policy armony of the policy and armony of the policy armony of the policy and armony of the policy armony of the policy and armony of the policy armony of th

TAKING OVER ROAD.

TAKING OVER ROAD.

Officers of the Marion (Ind.), Bleffon & Eastern Traction Co, have reitioned the Indiana public service
ommission for authority to issue \$504,00 worth of bonds and \$206,000 worth

TAKE OVER RAILWAY.

The three District of Columbia commissioners, are urging favorable action by Congress on the bill introduced by Representative Crosser, of Ohio, by Congress on the bill introduced by Representative Crosser, of Ohio, or ermission nto sell \$498,000 bonds setured by mortgage deed of trust of september 15, 1966, executed to the dercantile Trust & Deposit Co., of September 15, 1966, executed to the dercantile Trust & Deposit Co., of September 15, 1966, executed to the dercantile Trust & Deposit Co., of September 15, 1966, executed to the dercantile Trust & Deposit Co., of September 15, 1966, executed to the dercantile Trust & Deposit Co., of September 15, 1966, executed to the dercantile Trust & Deposit Co., of September 15, 1966, executed to the derecantile Trust & Deposit Co., of September 15, 1966, executed to the derecantile Trust & Deposit Co., of September 15, 1966, executed to the derecantile Trust & Deposit Co., of September 15, 1966, executed to the derecantile Trust & Deposit Co., of September 15, 1966, executed to the derecantile Trust & Deposit Co., of September 15, 1966, executed to the derecantile Trust & Deposit Co., of September 15, 1966, executed to the derecantile Trust & Deposit Co., of September 15, 1966, executed to the derecantile Trust & Deposit Co., of September 15, 1966, executed to the derecantile Trust & Deposit Co., of September 15, 1966, executed to the derecantile Trust & Deposit Co., of September 15, 1966, executed to the derecantile Trust & Deposit Co., of September 15, 1966, executed to the derecantile Trust & Deposit Co., of September 15, 1966, executed to the derecantile Trust & Deposit Co., of September 15, 1966, executed to the derecantile Trust & Deposit Co., of September 15, 1966, executed to the derecantile Trust & Deposit Co., of September 15, 1966, executed to the derecantile Trust & Deposit Co., of September 15, 1966, executed to the derecantile Trust & Deposit Co., of September 15, 1966, executed to the derecantile Trust & Deposit Co., of September 15,

After an investigation on its own notion, the California railroad complission has rendered a decision finding that the rates of the Napa Valley Electric Co., for service are unjust ind unreasonable. In its decision the familissidy submits a schedule of lew rates which the company is directed to put into effect at once. The teng spenral lighting rate which is applicable to all consumers of electric energy for lighting and domestic purposes shall be 9 cents per k. w. h. for RATES WERE UNREASONABLE.

the first 20 k. w. h. per month per meter; 5 cents per k. w. h. for the next 500 k. w. h. per month per meter, with a minimum charge of \$1 per meter per month.

FOUGHT FOR PERMIT.

FOUGHT FOR PERMIT.

After a fight with members of the police and fire departments of North Tonowanda, N.Y., the International Railway Co. has succeeded in putting its double track across the Niagara Falls boulevard at Martinsville, a suburb. The railway company of the part of the property of the part of t suburb. The railw application to the boar dof public works for a permit to cross the street, but was denied.

TAKE OVER RAILWAY.

CALGARY'S STOCK **EXCHANGE FORMED**

Membership Will Cost \$500 and is Limited to Forty—Personnel of Members.

Special to The Journal of Commerce. Calgary, Alta., June 10—Following is list of the officers and members of the newly-formed Calgary Stock xchange: Chairman, Edmund Taylor. First Vice-Chairman, O. G. Deven-

Second Vice-Chairman, L. P. Strong Second Vice-Chairman, L. P. Strong, Members, W. D. Outman, F. C. Lowes, D. E. Niblock, F. D. Beveridge, F. J. S. Skinner, L. P. Strong, H. A. MacLean, W. Toole, Edmund Taylor, O. G. Devenish, A. W. Dingman, J. E. A. McLeod, W. H. McLaws, T. Mar Pysche, Mowbray-Berkeley, F. G. Denton, G. Roels, J. A. Pope, J. E. Botterell, C. A. Owens, A. F. H. Mills I. A. Robertson, L. L. Baskins, G. West Jones, J. A. Wheeler, and B. D. Charnace.

Although the exchange was a supply of the property of the p Charnace.

Although the exchange was formally opened on Thursday last, it is only now that it has got down to regular

For the present the new stock ex-for the present the new stock ex-change will deal in unlisted securities until the board of management has had time to pass upon all stocks respecting which application has been made for

Membership, or, in other words, the seats, will cost \$500 and a substantial guarantee is called for in addition to a very rigorous examination by the board as to the standing of applicants. The number of seats in the meantime has been limited to forty.

MeINTYRE MINES

May Report Shows That Bullion Out-put from Porcupine is Being Well Maintained.

The May report from the McIntyre Porcupine Mines shows that while production and mill heads were both a little less than for the month of March which was phenomenal, a good average improvement is being maintained. The report for May shows that 4,450 tons were milled having an average value at the state of the state 180 report for May shows that 4,-180 tons were milled having an aver-age value at the mill of \$11.10. The production amounted to \$47,180. A station is now being cut at the 500 foot level of the No. 4 shaft, prepara-tory to opening up another level on the vein system of the McIntyre. The March and May production compare as follows:

FAIR DEMAND FOR

HIGH GRADE ISSUES

Why Holders of Stocks Have Fared Badly While Bonds Remain Firm.

-Discussing investment conditions, A.

Leach & Co., of New York, say that
the undertone of the investment market is firmer, though there has been
no appreciable change otherwise. They
continue: "There is a fair demand
for high grade issues; municipal bonds
continuing in favor. That there should
be a fair-sized bond business in the
face of almost absolute stagnation in if the losses in stocks are compared with the better behavior of the bond market. Aside from certain particud values of stocks, and for which reciation no fundamental conditions an be held accountable. A good deal of the shrinkage in the value of stocks is due to fundamental conditions over which the managements of our big corporations have no control. The delay porations have no control. The delay of the rate cases is causing big monetary losses to the railroads; the changes in the tariff are anything but a boon to our industrial concerns. If fundamental factors cause an impairment of the profitableness of our business concerns, it is plain that, as a lass, the overlying securities of these concerns, i.e., their stocks, must stand the brunt thereof, and this might explain why, generally speaking, the stocks of our companies have suffered so severely, in contradistinction to a

50 severely, in contradistinction to rather firm tone for their bonds." FOURTH REDUCTION IN WAGES FOR THE YEAR.

WAGES FOR THE YEAR.

Birmingham, Eng., June 10.—A reduction of 3d a+ton in the wages of puddlers and 2½ per cent. in mill and forge wages, effective June 1st, has resulted from the ascertainment of selling prices under the Northern Wages Board. This makes four reductions during the year to date.

GRAND TRUNK RAILWAY. The Grand Trunk Railway System's traffic earnings from June 1st to 7th, 1914, are as follows:— 1914 \$ 996.040 1913 1,114.348

Decrease \$ 118,308

Ore milled (tons) . 4.325 | 4.480 | London, will resign in a body because | 11,10 | their tents at camp in Niagara were | 14,180 | searched for liquor.

VOL. XXIX. NO 30

Many Large Steel Manufacturing Plants are Running Short Time

BAR IRON IS FIRM

learn Quotations for Both Lines Remain Unchanged—Easiness of Tin in Terento Resulted in Weak-ness in Local Market—Prices Held Steady.

ettled tone in the local hard-

The unsettled tone in the local hardware and metal markets continues and business is not as good as it was last week although for the season, the volume of trade compares fairly well with the preceding season. The warm weather has been beneficial to many branches of the hardware trade.

Quotations for local hardware show very few changes from last week's list. An advance is expected in nails eithough they are still being quoted in local circles at \$2.20 base, and cut nails \$2.50 base. Some reject orders are coming in for wire cloth and screen although there have been no changes in local quotations. In the metal markets, the weakness continues but quotations remain unchanged. During the week, there was a drop of two cents per pound for in in Toronto, and although there have been no changes in the local quotations, the market is weak and inaging in the balance. It would not be suprising to see the price dop within the next few days.

In the larger steel manufacturing plants business is very slow and in lost cases they are working short time and in others, the men are beine lad off. The Canadian Pacific

most cases they are working short time and in others, the men are be-ing laid off. The Canadian Pacific angus shops during the past week laid off a number of men for lack of em-Some of the smaller bridge and stee manufacturing companies are still fairly well supplied and running full but this cannot be taken as an indica-

n of business, as they are not a tion of business, as any well equipped.

There have been no alterations in quotations for bar iron over the week and it is still selling at \$2 to \$2.05 base. Forged bar is being quoted at \$2.50 base. Isolate sheets are unclanged and steady. Galvanized clanged and steady. Galvanized

steets are being firmly maintained at recent figures.

As it is the aim of the Journal of Commerce to keep all prices and information absolutely correct, any effort on the part of the trade to rectify errors which may occur would be appreciated. Prices quoted are for the usual sized lots, but better prices can be obtained, when because were often be obtained, when because very often be obtained when large lots are called for. Current hardwar

HARDWARE AND METALS. and metal prices follow:

Ingel, 99 p.c. pure, lb. 0.19
Pattern, lb. 0.22
Antimony, per lb. 8.50 8.75
Canner: Brass: Spring sheets up to 20 guage,

| Iron and Steel: | 2.00 | 2.50 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.00 | 2.0

| is held | is h

| Tin. per lb. | Lead and Lead Pipe: | 40 | 40 | 45 | for extending to the per limported Pig. per 100 lbs. | 5.10 | lbs. | 5.60 | lead Pig. per 100 lbs. | 5.60 | lead Pig. per 100 lbs. | 5.60 | lead Steels, 2 lbs., sq. ft. | 7.50 | brands | 5.8bets, 4 to 6 lbs., sq. ft. | 6.75 | bring visual per limborary | 5.8bets, 4 to 6 lbs., sq. ft. | 6.75 | bring visual per limborary | 5.8bets, 4 to 6 lbs., sq. ft. | 6.75 | bring visual per limborary | 7½ | bring visual per limborary | 7½

Gaivanised Barbed Wire

Gaivanised Plain Twist

Sacoth Steel Wire, gauge 9

Sacoth Steel Wire, gauge 9

Lase

Lase