



Tea Table Talk

"The proof of the pudding is in the eating." The proof of good tea is in the drinking. The great and increasing army of people who regularly drink

BLUE RIBBON TEA

choose it with their eyes open. They know its excellence—its uniformity—its economy. And they know its purity. Common sense tells them that the new double-wrapper makes deterioration impossible. Scores of thousands have proved "BLUE RIBBON" "by the drinking." Do the same yourself. Get your money back if you don't agree with them.

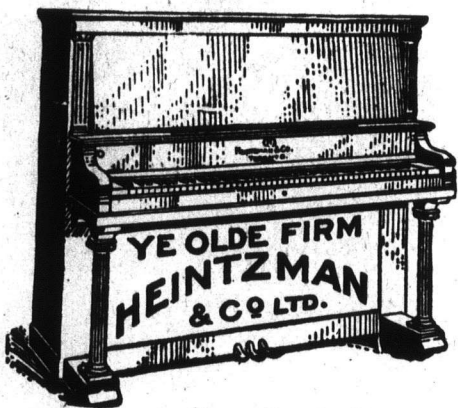
When You Hear The Wonderful Tone of the

Heintzman & Co. Piano

—when you feel its remarkably responsive touch, when you see its beauty of design and finish when you find this tone, touch and beauty unimpaired in instruments that have given a lifetime of good service—then you begin to understand its world-famed reputation and to realize that its very moderate price does indeed make the Heintzman & Co. Piano

The Greatest Piano Value on Earth

Put a Heintzman & Co. Piano in your home. Send for handsome illustrated Catalogue and particulars of Prices and Terms.



Ionic Design
Price
\$450.00

SECOND-HAND PIANO SNAPS

We are clearing from stock a number of slightly used and second-hand instruments. Prices have been made particularly low for quick clearance.

Heintzman & Co. Practice Piano \$100.00
Steinway & Sons, Practice Piano 150.00
Dominion, Practice Piano 165.00
Weber Piano, slightly used 265.00
Chickering Piano, slightly used 295.00
Heintzman & Co. Piano practically new, regular \$450.00 395.00

These are samples of the values offered. Mail your order at once, or write for further particulars.

SPECIAL-PRICED ORGANS

From \$35.00 to \$85.00

Our New Fall Stock is arriving, and we find ourselves overstocked in Second-hand Organs received in exchange on new purchases. These are all in excellent condition, and offer remarkable value at the special prices quoted.

Write for any further particulars desired.

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Greatest Music House

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Heintzman & Co. Piano
and the Victrola

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