

The WITNESS: Because we do not believe this business is done on a proper basis in this country; and I have told this loan company and their parent company that the thing for them to do—they do a small loan business here and the thing for them to do is to wait until this business is looked into and put on a proper basis.

*By Hon. Mr. Dunning:*

Q. To come back to the point, your company knowing the maximum your competitors could charge, would have to adjust their business to the maximum that their competitors would charge. Is that not correct?—A. I do not think that is so, and I will tell you why.

Q. You think they could still get higher rates?—A. I know those provincial companies which you are talking about are getting higher rates than any of us now, and they are not under this federal law at all.

Q. That is right. I see.—A. That is the answer to it.

Q. So you would continue charging your present rates?—A. I presume we would.

Q. And your two competitors, which would be charging lower rates—A. In certain brackets lower and in certain brackets higher. There is no mystery about this thing. Those loans in the bracket from \$350 to \$500 have an increased rate. There is no doubt about that.

Mr. FINLAYSON: What is the comparison of the loans the Central Finance has made in the amounts above \$350?

The WITNESS: I know for 1935 that 35 per cent of the money they loaned was in the brackets from \$300 to \$500.

*By Hon. Mr. Dunning:*

Q. What is the number of individuals?—A. I cannot tell you that, because the statistics were not available to me.

Mr. VIEN: Could Mr. Reid tell us?

Hon. Mr. STEVENS: It is on the record.

Mr. REID: We only made 1,441 loans out of 37,000 in excess of \$400 last year.

The WITNESS: We are talking about \$350.

Hon. Mr. STEVENS: Here it is; (handing to Mr. Dunning) we put it all on the record.

Hon. Mr. DUNNING: If it is already before the committee, it is all right.

Hon. Mr. STEVENS: This is 1936, and you have it all there.

Mr. LAWSON: It is all on the record.

Mr. REID: 27,000 of our loans were less than \$300.

Hon. Mr. STEVENS: About 4,000 loans above \$300.

Mr. REID: 4,700 loans between \$300 and \$400.

*By Hon. Mr. Dunning:*

Q. The great bulk of them were below that figure. That is the point I am making. I have just one other question in mind. All of these companies are, I take it, subsidiaries of American corporations?—A. No, I do not think the Industrial Loan is. I think the Industrial Loan is owned by Canadian shareholders.

Q. What about your company?—A. My company is a subsidiary of the American company.

Q. The Industrial Loan is one we had here previously?—A. Yes.

Mr. LAWSON: That is the bill that is back before the house.

[Mr. Lionel A. Forsyth.]