

thing. We started packing four years ago. We spent \$36,000 so far in advertising this fish, and it is going to be one of the biggest industries in Canada. In California there are forty canneries packing the same fish, canneries that will average probably 75,000 cases to the cannery and we have more fish of that kind up there than they have, and we are the only ones who are packing them in large quantities. As I say, we have spent up to date, over \$36,000, and we have only the low grade salmon proposition out there. We have not the advantages the sockeye men have, because they get \$20 a case for their fish. If we can get \$4.50 for our fish we think we are doing well. Therefore, we have to put up a big pack of it, in order to pay our overhead, and we are advertising that kind of salmon and we are packing them in the proper way too, and I think we should have some consideration. I think they ought to be compelled to pay the same license we do and put us on an equal footing with them.

*By Mr. Neill:*

Q. What sort of pack of pilchards did you put up?—A. In the four years, 280,000 cases.

Q. That is extra to your salmon pack. Does not that help you out as against other canners who have only the salmon to rely on? It allows your canneries to run longer than the other canneries who have only the salmon?—A. Yes.

Q. Is there any danger of those pilchards becoming intermittent?—A. The Indians say so, but they are there for five years now.

Q. The Indians claim they disappear for long periods?—A. They claim they come in for a year and then disappear for a long time, but they have been there continuously. From what I can make out, they have been there right along. They thought they were herrings.

Q. They are a very valuable fish?—A. Yes.

*By Mr. McQuarrie:*

Q. Do you know anything about the herring industry?—A. No. I don't handle herring at all.

*By Mr. Clark:*

Q. Are there any men in British Columbia whom you could suggest we should call before the Committee?—A. Yes. I should suggest you would get the inspectors if you want to get some information.

*By the Chairman:*

Q. Mr. Motherwell?—A. Yes, and Mr. Taylor. Each inspector should be asked to give his own views in his own district, because you see No. 1 district is practically a sockeye proposition only, that is the Fraser River. District No. 3 is the whole of Vancouver Island and the mainland as far up as Queen Charlotte Sound, and No. 2 comes above that again, between that and Alaska, and their fishing is above altogether.

*By Mr. Neill:*

Q. Have you been asked your opinion on the advisability of a fishery board in the West. I would like to ask your opinion as to whether you consider an advisory board of fisheries would be an advantage?—A. They have their inspectors there. Three deputies. I don't see why the Government should go to the expense of having a board out there. They would have the control in Ottawa anyway. What is the difference?

Mr. MORRISSY: I don't like to see Mr. Lord go on record with respect to his remarks about the white men not being just as good as they should be. I have known

[Mr. William R. Lord]