

# Need to Grow Internationally? Start Here!

The Government of Canada provides services to help guide you along the way!

## The Canadian Trade Commissioner Service

The Trade Commissioner Service (TCS) in your region can direct you to the existing programs and services that relate to your particular exporting needs. Located in every province, the regional offices of the TCS provide a full range of international business development services and assistance to Canadian companies to prepare for global markets. From one-on-one export help to information on qualified

contacts, market potential, trade fairs, missions and events, the TCS is your first point of contact when you are looking to do business abroad, whether to export, invest abroad or seek technology and research and development partnerships. Call toll-free at 1-888-306-9991; visit [www.tradecommissioner.gc.ca](http://www.tradecommissioner.gc.ca); or contact one of the 12 regional offices across Canada:

Calgary	403-292-4529	clgry@international.gc.ca	Regina	306-780-5264	rgina@international.gc.ca
Charlottetown	902-566-7382	chltn@international.gc.ca	Saskatoon	306-975-5315	ssktn@international.gc.ca
Edmonton	780-495-2944	edmtn@international.gc.ca	St. John's	709-772-5511	stjns@international.gc.ca
Halifax	902-426-7540	hlfx@international.gc.ca	Toronto	416-973-5053	trnto@international.gc.ca
Moncton	506-851-6452	mnctn@international.gc.ca	Vancouver	604-666-0434	vncvr@international.gc.ca
Montreal	514-283-6328	mnlrl@international.gc.ca	Winnipeg	204-983-4540	wnpwg@international.gc.ca

## The Virtual Trade Commissioner

Your personal gateway to the Trade Commissioner Service: register and make information about your company instantly available to trade commissioners worldwide. Get market reports and sector-specific news, access business leads, set up meetings with international trade specialists, request export financing, and help manage your risks. Register at [www.tradecommissioner.gc.ca](http://www.tradecommissioner.gc.ca)

## CanadExport

As the official e-magazine and podcast of the TCS, CanadExport features news and advice on export and investment opportunities around the world. Go to [www.canadexport.gc.ca](http://www.canadexport.gc.ca) and look for CanadExport's *Ask the TCS* column where entrepreneurs can have their business-related questions answered by a trade commissioner.

## Canada Business – Services for Entrepreneurs

A single point of access for federal, provincial and territorial government information and services, which includes a section tailored to women. [www.canadabusiness.ca](http://www.canadabusiness.ca)

## Business Development Bank of Canada

The Business Development Bank of Canada provides entrepreneurs with highly tailored financing, venture capital and consulting services. BDC supports businesses at every stage of growth. See page 6 and visit [www.bdc.ca](http://www.bdc.ca) for more information.



## Export Development Canada

Provides financing, insurance and bonding solutions to Canadian companies that export goods and services, or invest in other countries. See page 6 and visit [www.edc.ca](http://www.edc.ca)



## New Exporters to Border States (NEBS) Program

The NEBS Program is a two-day hands-on seminar delivered by provincial governments, in partnership with Foreign Affairs and International Trade Canada. The program helps SMEs seeking to expand and grow their sales into the United States to better understand U.S. regulations. Check with the Trade Commissioner in your region. [www.tradecommissioner.gc.ca](http://www.tradecommissioner.gc.ca)

### SAVE THE DATE!

**March 30-31, 2010** – Canadian Aboriginal and Minority Supplier Council (CAMSC) Diversity Procurement Fair, Toronto

**April 21-23, 2010** – Innovative Approaches to Success, Fairmont Hotel MacDonald, Edmonton, AB

**June 2-3, 2010** – Forum for International Trade Training (FITT) 13th Annual Conference, Ottawa

**October 17-23, 2010** – Small Business Week

**March 8, 2011** – International Women's Day

## Regional Development Agencies and Business Women in Trade

The Federal government's regional development agencies provide programs aimed at improving the economy of Canadian communities. Some of the programs provided by these agencies are designed to support business women.

### Atlantic Canada Opportunities Agency

#### Women in Business Initiative

[www.acoa-apeca.gc.ca](http://www.acoa-apeca.gc.ca)

### Canada Economic Development for Quebec Regions

[www.dec-qed.gc.ca](http://www.dec-qed.gc.ca)

### FedNor

[www.fednor.ic.gc.ca](http://www.fednor.ic.gc.ca)

### Northern Economic Development Agency (Can-Nor)

[www.north.gc.ca](http://www.north.gc.ca)

### Federal Economic Development Agency for Southern Ontario

[www.southernontario.gc.ca](http://www.southernontario.gc.ca)

### Western Economic Diversification Canada

[www.wd.gc.ca](http://www.wd.gc.ca)

### Women's Enterprise Initiative:

• Women's Enterprise Centre of B.C.

[www.womensenterprise.ca](http://www.womensenterprise.ca)

• Alberta Women Entrepreneurs

[www.awebusiness.com](http://www.awebusiness.com)

• Women Entrepreneurs of Saskatchewan Inc.

[www.womenentrepreneurs.sk.ca](http://www.womenentrepreneurs.sk.ca)

• Women's Enterprise Centre of Manitoba

[www.wecm.ca](http://www.wecm.ca)