

BRITISH COLUMBIA

added, fillets, steaks, sashimi, portion control, kirimi, and fresh vacuum packed
 Annual Sales Range: 20 – 60M
 Percentage of Sales Exported: 90%
 Number of Employees: 170
 Type of Business: *Aquaculture, Processing, Direct Sales*
 Production Period: *All year*
 Brands: *Pacific National*
 Countries of Interest: *Japan, United States, Taiwan, Korea, United Kingdom, Italy, Hong Kong, France*

PACIFIC RIM SHELLFISH CORP.

(D.B.A. THE LOBSTER MAN)
 1807 Mast Tower Road
 Vancouver, BC
 V6H 3X7

Contact: *Brian Yip, Partner*
Bruce MacDonald, Partner
 Telephone: 604-687-4228
 Fax: 604-687-5099
 Products: *Geoduck Clams, Dungeness Crab, Manila Clams, Oysters, Lobster — Live*
 Annual Sales Range: 5 – 10M
 Percentage of Sales Exported: 35%
 Number of Employees: 30
 Type of Business: *Wholesaler/Distributor, Exporter*
 Production Period: *Year round*
 Brands: *Lobster Man — Select*
 Countries of Interest: *China, Japan, Singapore, Taiwan*

PACIFIC SALMON INDUSTRIES INC.

8305 – 128th Street
 Surrey, BC
 V3W 4G1
 Contact: *Virginia Sato, President*
Bruce Sato, Vice President
 Telephone: 604-591-3361
 Fax: 604-591-2333
 Products: *Salmon — Fresh, frozen, smoked, portioned, dressed, specialty pack, gift pack, troll-caught; Herring — Roe; Halibut*
 Annual Sales Range: 10 – 50M
 Percentage of Sales Exported: 70%
 Number of Employees: 160 (peak season), 60 (off season)
 Type of Business: *Processor, Wholesaler/Distributor, Exporter, Importer*

Production Period: *Year round*
 Brands: *Pacific Salmon Ind. Inc., PSI*
 Countries of Interest: *Europe, Southeast Asia*

PACIFIC SEAFOODS INTERNATIONAL LTD.

10210 Bowerbank Road
 Sidney, BC
 V8L 3X4
 Contact: *Mick Farup, President*
Todd Harman, Director — Marketing & Sales
 Telephone: 604-656-0901
 Fax: 604-656-7615
 Products: *Salmon — Frozen, smoked, portioned, specialty pack, gift pack*
 Annual Sales Range: 2 – 5M
 Percentage of Sales Exported: 25%
 Number of Employees: 25 – 40
 Type of Business: *Processor*
 Production Period: *Year round*
 Brands: *Treasure Island, St. Laurent*

PACIFICWILD SEAFOOD LTD.

3422 West 37th Avenue
 Vancouver, BC
 V6N 2V6
 Contact: *Peter Browne, General Manager*
 Telephone: 604-261-2480
 Fax: 604-263-1004
 Products: *Salmon (wild) — Fresh, frozen, roe, troll-caught; Halibut — Fresh, frozen; Albacore Tuna — Frozen, troll-caught; Spot Prawns — Fresh, frozen*
 Annual Sales Range: 2.5 – 10M
 Percentage of Sales Exported: 90%
 Number of Employees: *Varies*
 Type of Business: *Processor, Exporter, Importer*
 Production Period: *Year round*
 Brands: *Pacificwild*
 Countries of Interest: *Japan, United States, European Union*

PARADISE BAY SEAFARMS

P.O. Box 162
 Heriot Bay, BC
 V0P 1H0
 Contact: *Mark Asman, Farm Manager*
Richard Finch, Production Manager
 Telephone: 604-285-2664
 Fax: 604-285-2668

Sales Agent: *In USA: Aquastar, Seattle, WA*
In Canada: (Chinook) Pacific National Group
 Products: *Salmon (Chinook and Atlantic) — Fresh, roe*
 Annual Sales Range: 20 – 25M
 Percentage of Sales Exported: 95%
 Number of Employees: 57
 Type of Business: *Aquaculture, Importer*
 Production Period: *Year round*
 Countries of Interest: *United States, Japan*

PBA PERISHABLES BY AIR, INC.

2150 – 5200 Miller Road
 Richmond, BC
 V7B 1Y4
 Contact: *Ed Gold, President*
 Telephone: 604-273-7279
 Fax: 604-273-7264
 Products: *International air and ocean export freight forwarding for perishable commodities*
 Annual Sales Range: 0.5 – 2.5M
 Percentage of Sales Exported: 90%
 Number of Employees: 4
 Type of Business: *Freight Forwarder*
 Production Period: *Year round*
 Countries of Interest: *Worldwide*

PEXIM ENTERPRISES INC.

1055 – 555 Burrard Street
 Vancouver, BC
 V7X 1M8
 Contact: *Francis H. Chang, President*
 Telephone: 604-689-1691
 Fax: 604-689-1695
 Products: *Salmon — Frozen, smoked*
 Annual Sales Range: 100M
 Type of Business: *Exporter*

PREMIER SEAFOODS LTD.

755 Terminal Ave.
 Vancouver, BC
 V6A 2M2
 Contact: *David Lerson, General Manager*
 Telephone: 604-961-2448
 Fax: 604-669-3549
 E-mail: *premier-seafoods@mindlink.bc.ca*
 Products: *Smoked Salmon Products — Frozen*
 Annual Sales Range: 0.5 – 2.5M
 Type of Business: *Processor, Exporter, Importer*
 Brands: *Premier Brand*