

Canadian Technology in Action

- Statpower Technologies Corp. (Burnaby, British Columbia) is negotiating with TataBP of Bangalore on a joint venture to locally manufacture invertors for solar panels.

5.5 Environmental Services

Market Overview and Current Activity

The services segment of India's environmental market is relatively untapped. As the market takes off, the small environmental services capacity is likely to be a major bottleneck to the growth of the industry in the country. IFIs have come to appreciate this situation, and have supported a large number of capacity-building initiatives focused on environmental services.

Opportunities

Environmental audits are now mandatory which should add about \$3.57 million to the consultancy sector currently estimated to be worth about \$8.92 million. Compulsory environmental impact assessments for large projects are also a growing business area.

Environmental services opportunities are a first rate way for a Canadian environmental company to enter India. The good news is that funds have been earmarked for many projects, either by IFIs or the Indian government.

Canadian Companies in India

Canada has a potent environmental services industry. Engineering and scientific-oriented firms, information technology companies, environmental and management consulting companies are some key services in which Canada has world class capability.

- *Pollution Abatement Planning*

Stanley Associates Engineering Ltd. (Edmonton, Alberta) recently completed their first project in India: the development of an industrial and hazardous-waste pollution abatement program for Tamil Nadu State. The \$500,000 technical assistance project, funded by the Asian Development Bank, was completed in cooperation with the Mott MacDonald Group (UK), Alberta Special Waste Management Corporation, and local partner M. N. Dastur & Company.