This report was compiled by Sven Blake, Assistant Trade Commissioner, in order to determine the worldwide market opportunities for services as identified by overseas missions in their 1991-92 TIPPS post reports. TIPPS stands for the 'Trade and Investment Post Planning System'.

Each of the 17 TIPPS sectors, containing all the reports made by all missions, was combed for any mention of market opportunities for services. In addition to the sub-sector "Consulting and other services", every other sub-sector of every sector was viewed. The material covered can be found by calling up the 17 "Sector by Sector Profile" reports on the EAITC headquarters Network system. All missions whose TIPPS post report had been received in Ottawa by December 12, 1990, were covered in this study.

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Summary data on the number of posts reporting by sector is contained in Table 1 on the following page. Of the 72 posts who had reported by December 12, 1990, the number of posts reporting by sector varies from 1 to 21.

This report is organized on a sector basis. The initial page of each sector provides a listing of the posts who reported service market opportunities in that sector. In some cases, multicountry posts will have reported market opportunities in more than one market.