

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 321-YAOUNDE

008-TRANSPORT SYS, EQUIP, COMP, SERV.
REPUBLIC OF CAMEROON

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

MAINTAIN REGULAR CONTACT WITH QUASI-PUBLIC COMPANIES LIKE CAMAIR AND REGIFERCAM.

MAKE CANADIAN COMPANIES AWARE OF THE OPPORTUNITIES THAT THE 6TH PLAN MAY CREATE.

ENCOURAGE CAMAIR TO CONSIDER PURCHASING THE DASH-8 FOR DOMESTIC FLIGHTS.

CLOSELY MONITOR THE DEVELOPMENT OF THE PLAN FOR CONSTRUCTION OF A NEW AIRPORT AT YAOUNDE.

IDENTIFICATION OF OPPORTUNITIES FOR SALES OF REPLACEMENT PARTS.

IDENTIFICATION OF PRIORITY PROJECTS THAT MIGHT BE OF INTEREST TO CANADIAN COMPANIES.

SERIOUS DISCUSSIONS BETWEEN DE HAVILLAND AND CAMAIR.

IDENTIFYING TRADE OPPORTUNITIES FOR CANADIAN COMPANIES, PARTICULARLY WITH RESPECT TO PROVISION OF EQUIPMENT.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 GARDER UN CONTACT REGULIER AVEC LES SOCIETES PARA-STATALES TELLES CAMAIR ET LA REGIFERCAM.

QUARTER: 3 GARDER UN CONTACT REGULIER AVEC LES SOCIETES PARASTATALES TELLES CAMAIR ET LA REGIFERCAM.

QUARTER: 4 FAIRE CONNAITRE LES OPPORTUNITES COMMERCIALES QUE PEUT PRESENTER LE 6E PLAN QUINQUENNAL. ENCOURAGER CAMAIR A CONSIDERER L'ACHAT DE DASH-8 POUR LES VOLS DOMESTIQUES.

OBTENTION DU DOCUMENT "PLAN D'ENTREPRISE DE LA REGIFERCAM" DECRIVANT SES INTENTIONS FUTURES.

AVONS EU CONTACT REGULIER AVEC CES DEUX ORGANISMES. IL Y AURAIT, ENTRE AUTRES, E BONNES POSSIBILITES POUR LA VENTE DE 2 DASH-8.

N'AVONS PU OBTENIR DOCUMENT EN QUESTION, MAIS AVONS ENCOURAGE PLUSIEURS SOCIETES A EXPLORER CE MARCHE. CERTAINES VENTES D'EQUIP ONT EU LIEU. GARONS CONTACT AVEC CAMAIR, PAR VISITE DE L'AMBASEUR. AVONS TENU DE HAVILLAND INF DE NOS DISC.