

REPORT 4
88/10/21

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 308-HARARE

008-TRANSPORT SYS, EQUIP, COMP, SERV.
ZIMBABWE

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

CONTINUED CONTACT WITH NATIONAL RAILWAYS OF ZIMBABWE RE LOCO & SPARE REQUIREMENTS

CONTINUED CIDA PRIVATE SECTOR LINE OF CREDIT IN 1988/89 AND ONWARDS

CLOSE CONTACT WITH ZIMBABWE MINISTRY FINANCE & AIR ZIMBABWE

GM TO BE AWARDED CONTRACT TO SUPPLY DIESEL LOCOS IN 1988/87

INCREASE SALES AIRCRAFT SPARES

SALE OF CHALLENGER AIRCRAFT & DASH 8'S IN 1988/89

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 (A)CONTINUED CONTACT WITH NATL RAILWAYS OF ZIMBABWE RE REQUIREMENTS FOR NEW LOCOMOTIVES (B) LIAISON WITH MINISTRY OFFICIALS MAINTAINED RE POTENTIAL SALE CHALLENGER AIRCRAFT TO ZIMBABWE GOVERNMENT.

QUARTER: 1 CONTINUED CONTACT WITH RELEVANT MINISTRIES RE HARARE INTEGRATED TRANSIT SYSTEM

(A)WORLD BANK FUNDING TO BE NEGOTIATED. GM CDA ONE OF TWO CONTENDERS TO SUPPLY. (B) ZIMBABWE CABINET CONTINUES TO SUPPORT PURCHASE OF CHALLENGER AIRCRAFT. FINANCING REMAINS OBSTACLE TO CONCLUDING DEAL.

LIAISON WITH EDC & MINISTRIES DEALING WITH PROJ. 3 COS (1 CDN) ASKED TO SUBMIT DETAILED SUBMISSIONS ON FINANCING. EDC IS INVOLVED. OVERALL PROJECT EQUATES TO \$600 MILLION WITH SCALED DOWN PROJECT OF \$100 MILLION.

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----