

29/05/89

DEPARTMENT OF EXTERNAL AFFAIRS

222

RPTC1

TRADE AND INVESTMENT PROMOTION PLANNING SYSTEM

89/90 SECTDR/SUB-SECTDR HIGHLIGHTS

Mission: PRETORIA

Market: SWAZILAND

Sector : FOREST PRODUCTS, EQUIP, SERVICES

Sub-Sector: EQUIPMENT AND MACHINERY

Market Data	2 Years Ago	1 Year Ago	Current Year (Estimated)	Next Year (Projected)
Market Size	2.00 \$M	2.00 \$M	2.00 \$M	3.00 \$M
Canadian Exports	0.00 \$M	0.20 \$M	0.30 \$M	0.50 \$M
Canadian Share of Market	0.00 %	10.00 %	15.00 %	16.00 %

Major Competing Countries

Market Share

SOUTH AFRICA

60.00 %

Current Status of Canadian exports in this sector/subsector: Small but expanding

Products/services for which there are good market prospects:

1. SKIDDERS

Factors contributing to current successful Canadian exports:

- Import restrictions are not a significant impediment in this sector

Factors for Canadian exports not reaching market potential:

- Import duties are high