THE MONETARY TIMES



Chatham, Ont., to read in the Planet that "our Board of Trade appears to be dead and buried, but as yet no tombstone has been erected "

A CONTRACT to supply the Richelieu and Ontario Navigation Co. with 18,000 tons of coal has been awarded to the Cumberland Coal and Railway Co.

A GROCER in the States received an order from an interior dealer for "1 box Tom. cats," and it was with difficulty translated and found to mean 1 box tomato catsup.

THE business men of Galt have formed themselves into an association for protection from "dead-beats" and others who are in the habit of incurring debts and not paying them.

An exchange says that Simon Fraser, of Amherstburg, has purchased upwards of 11,000,000 feet of lumber in the Georgian Bay district. Of this total 6,000,000 feet was last vear's cut.

SAYS the Vancouver News-Advertiser : Importations of butter and flour from the south are very large. Manitoba shipments have almost dropped off. There are several reasons for this. Manitoba dealers are getting such

WHITEWEAR !|STEEL, HAYTER & CO.

Calcutta and London Firm,

ROBT. MCNABB & CO., MANUFACTURERS OF

Ladies' and Children's Underwear,

Bridal Trousseaux, Chemises, Drawers, Night Dresses, Corset Covers, Infants' Robes, White Dresses, Aprons, Ladies' Toilet Jackets, White Shirts, &c., &c.

MONTREAL WHITEWEAR MANUFACTORY, 1831 Notre Dame Street, Montreal.

Letter Orders receive prompt attention.

were sent out here, and it has hurt their trade on the coast.

It is proposed to evolve a new company out of the Peters' Combination Lock Co., of Moncton, N.B., which has lately been conducted by private persons. The new company is to be known as the Maritime Car and Machine l Co

MESSRS. HIRAM WALKER & Sons write us, supplementing the paragraph in our last issue about their new warehouse. It will be their fifth, the warehouses at present constructed being three of 12,000 barrels each and one of 16,000 barrels capacity.

THE business lie is a failure, in the opinion of the Dallas (Texas) Mercantile Journal. Some years ago the pert, flip salesman who could talk all around a credulous customer and sell him an overcoat in August was in demand. Customers have come to know a piece of "gall" when they see it, and, while they rather enjoy as a matter of social refreshment the argumentative talkativeness of the oldfashioned solicitor, they are more apt to tumble out than in when he talks to them too much. A salesman may be sociable and still not talk too much. He may put out his goods

- IMPORTERS OF ---

INDIAN TEAS.

Samples and Prices on Application

MESSRS. STEEL, HAYTER & Co. are in receipt weekly of samples direct from India of Assam and Darjeeling Teas, for sale to arrive in London.

11 & 13 FRONT ST. EAST, TORONTO.

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Direct from their estates in Assam.



price" rule is a good result of their conviction. Tricks of trade and business lies that were in very general use twenty-five years ago would not be tolerated now in respectable houses.

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An agency of the Cheque Bank, limited, of London, Eng., has been opened in New York, with Messrs. E. J. Mathews & Co., at No. 2 Wall st., as agents. This institution furnishes a monetary passport similar to that of a letter of credit or circular note, documents which every intelligent traveller provides himself with before going abroad. After seventeen years' experience these cheques have become so well known in Europe that there is, it is said, hardly a hotel of any prominence, or a tradesman, which does not know of them, and who will not accept them as current funds, while there are upwards of 2,000 banks that will cash them on presentation at the current rate of exchange without identification of person-Perfect security to the holder is claimed by the methods carefully pursued, and no cheque may be drawn except on the printed forms provided by the bank. A special guarantee