Productive Investments

The Excelsior has always been in the front in interest earnings.

During the past twenty years the Excelsior has earned on its mean in-



vested assets an average annual rate of over $6\frac{1}{2}$ per cent.

As only 3 per cent. interest on some contracts, $3\frac{1}{2}$ per cent. on the remainder has to be earned in order

to carry out the Company's obligations, Excelsior Policy-holders are thus assured of good returns on their investment.

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