

lications will be sent to those mentioning Bookseller and Stationer, if they address themselves to the publisher, 21 Bedford street, London, England.

### Hiffe & Sons, Limited.

Ten years ago no one would have believed that automobiles were destined to achieve such popularity as has been their lot. Everywhere, both for commercial and for pleasure purposes, they are to be found. And yet, despite their universal use, the number of persons thoroughly conversant with their working is comparatively few.

The pushful bookseller could find in this a source of profit for no doubt a display of a few works on motor cars and motor cycles, their construction, and how to handle them, would appeal to a very desirable class of customers.

Hiffe & Sons, Limited, Tudor street, London, England, have three works on automobiles, in particular, that should interest Canadian booksellers. "Useful Hints and Tips for Automobilists," (70c.); "The Autocar Handbook, or How to Select, Maintain and Drive an Automobile," (45c.); "Motor Cycles and How to Manage Them," (30c.), are all brimful of expert information. A perusal of any one of them would save most motorists a deal of unnecessary expense. Hiffe & Sons are offering to send these three publications to readers of Bookseller and Stationer for money order of one dollar.

### Oliphant, Anderson & Ferrier.

These Scottish publishers produce a high grade of book, nearly all their publications being of a religious character. This year they have provided a special Canadian catalogue for the benefit of Canadian booksellers, in which they furnish trade terms.

A handsome Fall publication in their list is Rev. D. Butler's "History of the Tron Kirk and Parish of Edinburgh." This volume is handsomely illustrated and bound and is crown quarto in size. It is listed at 21s. net.

John A. Hutton, M.A., who wrote "Guidance from Robert Browning in Matters of Faith," has a new book ready, "Pilgrims in the Region of Faith: Amiel, Tolstoy, Pater, Newman." (3s. 6d. net).

"The Poetical Works of A. B. Todd," including an autobiography and reminiscences, is a large crown octavo volume, containing a portrait in photogravure. It is by the author of "Homes, Haunts and Battlefields of the Covenanters."

Oliphant, Anderson & Ferrier are also pushing a valuable little book by Rev. A. G. MacKinnon, a Canadian by birth, but now stationed in Scotland, "Spiritually Fit," in which guidance is given to the young man. It is an admirable volume and deserves success. (2s. 6d. net).

Smaller books in this house's list are "Voice Production and the Phonetics of Declamation," by J. C. Newland; "The Philosophy of Christian Experience," by Henry W. Clark; "The Little Kingdom of Home," by Margaret E. Sangster, and "Promptings to Devotion," by John Horne.

### Williams and Norgate.

This publishing house, situated at 14 Henrietta street, Covent Garden, London, W.C., is noted for its religious publications, of which it makes a specialty. Two libraries of theological works are at present in course of publication. The first, called the Theological Translation Library, is intended to provide the English-speaking public with the best results of recent theological investigations on the continent. Among its new volumes are

Professor Sabatier's "The Religions of Authority and the Religions of the Spirit"; Professor Wernle's "The Beginnings of Christianity" in two volumes, and Professor von Dobschütz' "Christian Life in the Primitive Church." Subscribers may obtain three volumes at 22s. 6d. net, post free, whereas if the volumes are purchased singly they cost 10s. 6d. net, plus postage.

The second library is the Crown Theological Library, in which several noted books are to be found in cheap editions. Among them may be found Hermann's "Faith and Morals"; Adolph Harnack's "What is Christianity?"; "The History of Early Christian Literature," by H. von Soden, etc.

Williams & Norgate are also publishers of that admirable religious quarterly, the Hibbert Journal, one of the handsomest periodicals of the present day. Each number comprises 240 pages. Single numbers will be sent post free for 75 cents and yearly subscriptions may be booked at \$2.50 post free.

### Crosby Lockwood & Son.

Among the most noted publishers of text books in England must be reckoned Crosby Lockwood & Son, of London for whom Smith, Briggs & Co., Toronto, are Canadian agents. Their range of books is enormous, covering every field of industrial effort. In a growing country like Canada, with its mining interests, its railroad construction, its industries, etc., there is a great need for works of this class and booksellers should take every possible advantage of the demand.

For the miner, the following titles will be found useful: "Practical Coal Mining," by T. H. Cockin; "The Prospector's Handbook," by J. W. Anderson; "Prospecting for Gold," by D. J. Rankin; "Field Testing for Gold and Silver," by W. H. Merritt; "Gold Mining Machinery," by W. H. Timney.

The farmer will be interested in "Practical Farming," by E. T. Shepherd; "The Horticultural Note Book," by J. C. Newsham, and "The Complete Grazier and Farmers' and Cattle Breeders' Assistant," by William Fream.

The list is too lengthy to refer to in detail but the publishers will be glad to send complete catalogues on application.

### Sir Isaac Pitman & Sons.

Sir Isaac Pitman & Sons are bending all their energies to make a huge success of their forthcoming work to be issued in twelve fortnightly parts, "The World's Commercial Products: A Descriptive Account of the Economic Plants of the World and of their Commercial Uses." The scope of the work is very wide. The cover is striking and appropriate, white paper, print and illustrations are of the best.

The work aims at being scientifically accurate and yet not too technical; a great feature is the admirable and profuse manner in which it is illustrated by means of colored plates and black and white half-tone reproductions from photographs; there are to be 400 illustrations and also maps. In addition to its special field it may be said to appeal to all who are interested in nature and human nature, and is one of the cheapest works ever published—considering its quality.

It is, in fact, a liberal education to turn over the pages of this work, for we are most of us surprisingly ignorant as to the origin and history of the familiar objects of daily life, and it is a revelation to know that there is so much romance in commonplace things.

Pitman & Sons are also publishers of the celebrated novels of Father Benson, which have now gone into