

will vary by reason of age and by reason of constitutional differences. These and other matters will be elements in the problem, each of which is to be carefully weighed.

The likes and dislikes of purchasers must be considered. As a rule the fruit that combines excellent flavor with an attractive appearance holds a commanding position in all markets. Many purchase fruits with reference to its quality as an ornament to the table as well as its ability to gratify the palate. Nor is the manner in which it is put up for market to be overlooked. A neat package enhances the appearance of beautiful fruit.

These things are sufficient to show that the successful fruit grower must have his heart in his work, and that the growing of fruit for market should never be secondary to some other business. Only perfect samples should satisfy the grower, and none other should be allowed to go to market. The poor fruit serves only to break the market, lessen the price obtainable for even superior fruit, and lessen the profits of the producer.

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WHAT I SAW AND HEARD IN A TWO WEEKS' VISIT IN OCTOBER AMONG PROMINENT STRAWBERRY GROWERS IN OHIO.

MY first stopping place was at Mr. M. Crawford's, where I received a very cordial welcome from his wife and himself. After dinner he took me through his garden where I saw the strawberry plants in perfection, from the best of the old varieties to the latest of the new. His gladiolus bed made a grand display, especially some of his own seedlings. He had two men every day digging and topping the bulbs. He expects to have one hundred bushels for sale.

On October 5th my good friend Crawford drove me over to Mr. F. B. Ferry's, near Hudson, Ohio, a well-known writer to the horticultural press of the United States, also author of "How to Grow Strawberries." He surmised the object of our visit, and at once took us to his garden.

We first came to his red and black raspberry bed, which showed good care and was well kept with a heavy mulch of straw, renewed every year. The half acre of strawberries we found in good order, with paths between the beds sixteen inches wide, and one of his men on his knees with a basket and trowel, thinning the plants in the beds until they stood about six inches apart. By this thinning he believes he gets as much fruit and larger berries than by letting the old and weak plants remain.

Mr. Ferry told me that from the half acre the cash sales were \$237. "We have had," he said, "a very large home market for berries. We certainly ate,