

Mr. Lott: Has anything ever been done to establish a market in the Old Country for our honey?

The President: I think not officially by the Association but I think Mr. Dickenson and some others export honey to the Old Country.

Mr. Lott: Speaking of the commission men, for my part I have very little use for them; I can generally sell my honey without leaving it in



WM. COUSE, Sec.-Treas., Streetsville.

their hands. I had a little experience once; I shipped some fifteen barrels, and when we had paid the railroad freight and commission men, cartage, wharfage, and so forth, I got but very little out of it. I never had anything to do with commission men after that. I think if some steps were taken we could get a good market in the Old Country for honey.

The President: I think the best market for Ontario honey is in Man-

itoba and the North-West, if we could only have a proper system of distribution. I think the best way to ship it out is candied in ten pound pails; the pail itself is valuable, whereas the sixty pound can has to be thrown away.

Mr. Chrysler: Our extracted honey is not all first-class honey fit for table use; it should be graded as number one and two and our number two honey can be sold at a price to compete with foreign honey coming in here for manufacturing purposes and it will entirely shut it out. Our surplus is good clover honey of good body and color and be distributed by the Association and we can get a larger price for it even in foreign or distant home markets. I think we can get a really good price for our number one extracted and a price for our number two extracted that will fully compensate us for all our competition.

Mr. Holmes: I would like to know what is the general advice from this Association to its members relative to this matter of giving out information to dealers immediately when we secure the honey.

The President: I should never report a boom crop; if it was a large crop I would be very cautious and if it was a failure I would say so.

Mr. Holtermann: It is not wise, if there is a big crop, to try to make people believe that there is a poor crop because that might result in a good many being disappointed as to what they really will receive. We are perfectly willing that there should be a fair report throughout the Province as to what the crop is. That I think is a business like stand, but I don't think that is got by writing the best bee-keepers of the Province and asking them what their crop has been.

Mr. Chrysler: If all the bee-keepers