

## You Can Buy an Otis-Fensom Freight Elevator for as little as

Some people seem to think that any kind of an Otis-Fensom freight elevator is a costly affair, running into hundreds of dollars.

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a freight elevator.

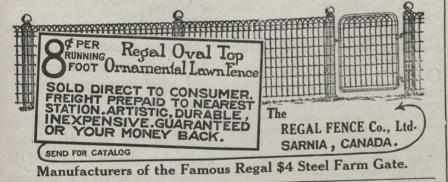
We want to send such men a copy of our book---

#### "Freight Elevators and Their Uses"

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Name ......

OTIS-FENSOM ELEVATOR CO., Limited Traders Bank Bldg., Toronto



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looser. In the semi-consciousness in which he was now laboring and suffocating, he thought he heard some one saying that they'd let go of it at the other end. But, his fingers closing on it by chance, he began to strain again.

It was the signal for which they had been waiting. He felt that roof line grow taut. And, at the same time, it tightened upon himself—upon his foreshoulder and upper arm. He could just perceive that some one else was being lowered into the pocket—when he felt himself drawn against the captain till he was bound to him, and then commence to rise! . . . What had happened was this: The noose end of that rope had, as it fell, double-looped into the shape of a two-leafed clover. In getting the one side of it over, the captain's shoulders he had got his own arm through the other. And, in one of his attempts to tighten the loop, he had turned it about his arm a second time.

IN the interview in that upstairs room, none of those things which ought to be said after heroic rescues was said at all. The captain was sheepish, and still blackening handkerchiefs. The lieutenant had that in his memory which made his position both awkward and confusing. As for Gosh, he was the least comfortable of any of them, since, among gentlemen, he who sees his fellowman a debtor to him in an amount he cannot pay, must always be the most uncomfortable.

But the captain finished somehow. "We're recommendin' you for a medal," he said again. "It's a big thing as the department can give, but you'll see you'll get it."

And, three months later, on the eve of parade and presentation day, they called him up again for a little necessary coaching.

"You see, you never been at a review," said Hannan. "And you wouldn't want to make no breaks, now, nor anything."

"Gosh, no!"

want to make no breaks, now, nor anything."

"Gosh, no!"

"They're presented by the mayor, y'know," said the captain, "an' the chief, an' a big bunch of judges, an' a lot more like that. And we was just thinkin', the loot'nant an' me, that if they got talkin' to you, an' you had to do any talkin' back—on'y to answer questions, o'course—" He halted again and looked sorely at Hannan. Both of them knew exactly the thing they wanted to say—but they could not say it.

"Sure," said Hannan. "As the captain was expressin' it, you want to be just sort of a little careful in the kind of lingo—in the way you speak to them, y'know."

Gosh looked very nervous, and yet as if they had helped him. "Gosh," he said, "I reckon I'll have to get through it some way. But maybe, now, one of you fellows 'll be there to set me right?"

#### Not a Banner Year

(From the Toronto News.)

THE year 1912 was not by any means

THE year 1912 was not by any means a banner year for the Toronto brokers. Bonds appeared to be in much better demand than the stocks. Bonds valued at \$1,711,220 changed hands, as against stocks valued at \$1,168,329. Last year the bond sales totalled \$1,998,230, and the stocks \$662,645.

Much the same condition of affairs was evident in Montreal, though the brokers there had a much more satisfactory year. The bonds changing hands in the eastern metropolis aggregated \$6,295,359, and the stocks \$2,338,058. In 1911 the sales of bonds amounted to \$5,797,000, and the stocks to \$2,223,008.

The brokers here are now looking

The brokers here are now looking for a gradual improvement in business. The change is not calculated to be of a drastic nature.

Greetings, Sir John Willison.

Lives of editors remind us

(Though it doesn't oft occur)

There are Kings, who, if they find us
On the Times' staff, call us "Sir."

—Revised to date by the cub reporter.

2 ×

Imaginary Conversations.—Sir John Willison—"The King made me a Knight." Col. James L. Hughes—"That's nothing. My Colonel." brother Sam made me



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