

to measure or estimate the magnitude of the trade which develop between the United States and Canada. As it is the largest worth all the rest of the world to you, according to our statistics. To-day, in spite of these two tariffs, erected as a barrier, we absolutely do as much business with the United States as all the rest of the world put together. We have already called your attention to the total volume of exports to the United States, but in order to explain this matter more fully we will give you in detail how these figures come out in the several

#### GREAT DIVISIONS OF OUR INDUSTRY.

Whereas we sold to the whole world \$4,419,000 worth of the products of the mine, the United States in that respect were not merely our largest customer, but almost our sole customer. They take \$3,753,000 out of \$4,419,000 worth. When we turn to the fisheries of which you have heard so much, there again the United States is by far our largest customer. They take two and one-half times as much as Great Britain takes, two and one-half times as much as the British West Indies take. Out of \$7,000,000 worth they take \$2,839,000 worth. We come to another point which may interest you still more, the great lumber interest of this country. We sold to all the world \$23,000,000 worth of lumber last year. Of that the United States alone took \$11,000,000 worth, very nearly one-half, and almost \$1,000,000 worth more than Great Britain took. Turn to "animals and their products." There we find, though the United States' imports are enormously under-estimated, as is well known to all persons conversant with the trade returns, that out of \$26,000,000 worth the United States took probably \$10,000,000 worth, because to the \$7,000,000 which you will find in the record you may add the greater part of the \$3,000,000 which is admittedly "short return" to the United States. We find another thing that is significant. If you strike out the single article cheese, which finds a market in England alone, the United States takes more from us in this line than all the rest of the world put together. Turn to our agricultural products—and this is worthy of your notice, and we find that out of \$13,414,000 worth the States take \$9,125,000, nearly three-quarters of the whole agricultural products, that is of all the products of the soil (not including animals or their produce), exported from the whole Dominion of Canada. We find that for your manufactures, again, they are your best customer. Out of \$4,400,000 they took \$1,322,000. Out of \$783,000 worth of miscellaneous articles they took \$727,000 worth. So that, with the exception of

#### THE SOLITARY ARTICLE OF CHEESE,

the United States are at this present moment by far the largest