

Mr. Stanley H. Hartt is Deputy Minister of Finance. Born in Montreal, Mr. Hartt was educated at McGill University and upon graduation, was awarded the MacDonald Travelling Scholarship to study law at the University of Paris. He joined the firm of Stikeman, Elliott in 1965, and was made a partner in 1969. In 1985, he was appointed Deputy Minister, Department of Finance. He has acted as conciliator, special mediator, fact finder and arbitrator in interest and rights disputes in a large number of public and private cases. He has lectured at the Labor College of Canada, Sir George Williams University, and McGill University. He was Chairman of the Private Sector Advisory Committee of the National Economic Conference in Ottawa in 1985.

Mr. Jean Olier Caron, of Montreal, is a partner in the law firm of McDougall, Caron, Latulippe, Bey, Graham, Weinstein and Campeau. Mr. Caron received a law degree from McGill University, Montreal in 1970 and has been a member of the Quebec Bar since 1971. He began his career with the Department of External Affairs in 1971, and has held positions with the Legal Advisory Division and the Permanent Mission of Canada to the European Office of the United Nations in Geneva. Since 1975 Mr. Caron has practised his profession in the private sector. In 1981 he joined the law firm McDougall, Caron, Latulippe, Bey, Graham, Weinstein, and Campeau in Montreal. He is a member of the Montreal District Chamber of Commerce and of the French Chamber of Commerce in Canada.

EDC is a Canadian Crown Corporation that provides a wide range of insurance and bank guarantee services to Canadian exporters and arranges credit for foreign buyers in order to facilitate and develop export trade.

In 1985, the total volume of financing and related guarantees was \$758 million involving 92 transactions. The value of insurance and related guarantees was \$2.6 billion and 1,018 instruments were issued. Of the 58 companies that benefitted directly from EDC's financing and guarantee services in 1985, nearly half were small and medium-sized companies.

-30-

For Information Contact:
D.G. (Mike) Carmichael
Communications Officer
Export Development Corporation
(613) 598-2891