

ANNEX #4

SALES AND PROFITS FOR MAJOR ACTORS IN THE OIL AND GAS SECTORS

The following are sales and profits figures for some of the companies in the oil and gas sectors (figures for many companies unavailable, especially in the gas sector, as these represent emerging companies/consortiums involved in projects under development):

In US\$ Millions

Company	Sales 1993	Sales 1994	Profits 1993	Profits 1994
ENAP	1,430	1,657	22.6	101.2
Copec	1,946	2,393	122.9	315.8
Petrox	675.2	740.8	21.1	40.1
Shell-Chile	510.1	448.9	18.7	16.2
Esso	334.4	383.7	16.5	5.1
Methanex	74.7	233.7	5.1	41.0
Comar	124.2	147.5	2.3	1.9
Gasco	126.6	147.4	31.2	29.1
Abastible	103.3	110.9	9.4	9.7
Petroquímica Dow	30.4	45.6	4.0	8.9
Codigas	-	37.2	-	1.7
Sociedad Nacional de Oleoductos	-	32.0	-	9.4
Enagas	21.6	26.5	1.9	2.5
Enex S.A.	-	22.5	-	0.9
Agas	17.0	20.4	0.4	0.8