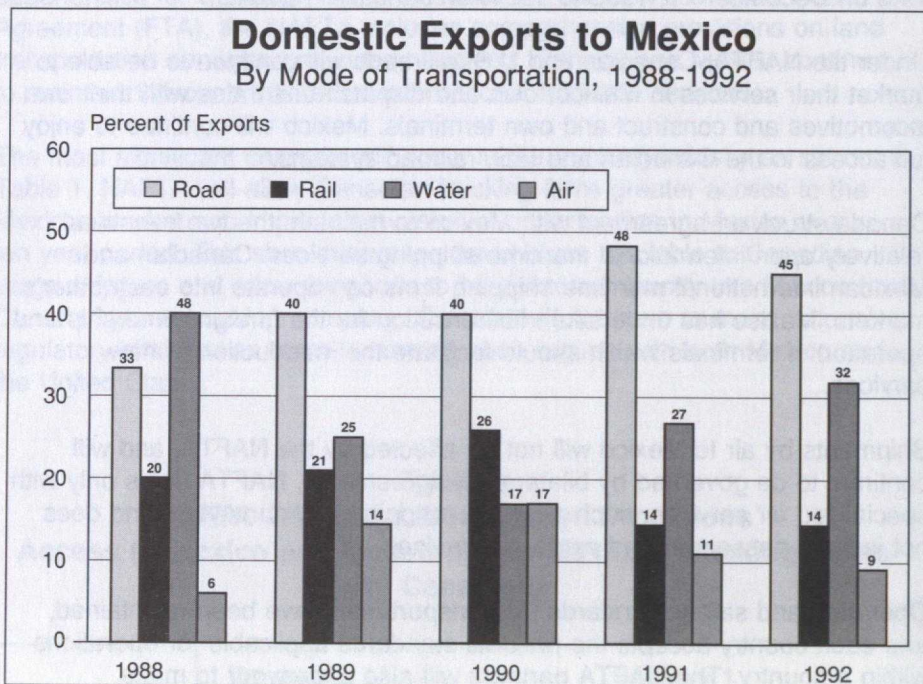


III. Transportation Services to Mexico

In the face of the many service changes, exporter preference has changed in more recent years, with more exports (by value) being moved by road and marine, as illustrated in the following chart.



Trucking and rail carriers have introduced innovative and extremely competitive services. Some trucking companies have been quick to see the advantages of having partnerships or interchange agreements with Mexican carriers and have established operating agreements which allow for more rapid transshipment at the border.

Exporters can also reduce delays by having intermodal shipments move on double-stack, express or dedicated trains, as these trains have generally better transit times and fewer customs delays. Recent service innovations by rail carriers give exporters a variety of choices. The practical effect is to allow shippers to deal with one carrier for the total transportation package, including rates, documents and tracing.

Exporters can purchase transport services to Mexico in two basic ways. They can contact directly the actual provider of transport services, such as