

THE DOMINION COMMERCIAL TRAVELERS' ASSOCIATION.

On Saturday evening, November 12th, a general meeting of the Dominion Commercial Travelers' Association was held in Montreal. Some sixty members were present, and Hon. J. D. Rolland, president, was in the chair. The chairman reviewed the work of the association for the year and then called for nomination of officers for the ensuing term. Nominations were made as under:

For president—D. Watson, Max Murdock and J. T. LeSueur.

For vice-president—James Croil; elected by acclamation.

For treasurer—T. L. Paton was re-elected.

For directors, five to be elected—A. R. Colvin, Charles Gurd, Wm. Kearney, Jas. Murray, John Taylor, F. R. Jones, John T. Dwyer, W. B. Matthews, James Robinson, Alex. Rough, G. Lefebvre.

The date of the annual meeting was fixed for Saturday evening, December 17, at Temple Hall. As to the shape of the annual reunion, it was finally resolved that a subscription dinner be held, and that it be confined to commercial travelers only. A committee of twelve was then named, having power to fix the date and place of meeting.

SIMCOE.

A very pretty town, on the river Lynn, is Simcoe, the county town of Norfolk. It is not only nicely placed on a stream, but it is within a few miles of one of the great lakes, viz., Lake Erie. What adds considerably to its appearance is the newly erected bank buildings and store on Norfolk street, the principal street of the town. These are the Molsons, Hamilton and Commerce bank offices, and the very attractive store of A. D. Ellis, hardware merchant. The Molsons bank is a very neat building of terra cotta brick, having plate glass windows, and the inside is tastefully decorated with bronzed pillars and fitted with modern conveniences. The new manager is H. H. Groff, whose father, I am told, was one of the first bankers in Norfolk county, dating some twenty-five years back. Mr. Groff has four assistants. Only a few yards further up is the new premises of the Bank of Hamilton, on the corner of Norfolk and Argyle streets. This is also a neat building, and the offices are fitted up very tastefully. Mr. J. Butterfield is the present manager. On the corner of Peel and Norfolk streets is the Bank of Commerce branch, under the management of Mr. E. Cowdry. It is a conspicuous building, and the offices are well arranged and fitted out with all recent improvements, such as financial men or transactions require nowadays. The new hardware store of A. D. Ellis, adjoining the Bank of Hamilton, is the most striking store on Norfolk street. It has a large plate glass frontage, and the interior is fitted in black ash trimmings, which have quite an ornamental effect. Mr. Ellis is the successor of Gordon & Ellis, and has been fifteen years in business on the same site; in fact, part of the old store is now used as a warehouse.

T. G. O.

IN THE DRY GOODS STORE.

As showing some of the methods by which retailers can endeavor their store to the community, it may be mentioned, says The Dry Goods Economist, that O'Gorman & Co., Providence, R.I., regularly give up to a ladies' whist club a portion of one of their floors. Once a week or so a large number of ladies find their way to the club room thus provided, and it is safe to say that either before or after their game many of them inspect the goods offered in the store. Oh! what naughty people.

The following seasonable notes on ladies' furs are from the N.Y. Economist:

Entire toques of fur are shown with velvet bows; sable hats are choice and expensive.

Muffs to be thoroughly smart must be large, especially those of the long hair, blue and black fox, chinchilla and moufflon varieties.

New neck ruffs are of plaited chiffon bordered with mink and fasten in front with knots of the material finished with buttons and pendants of fur.

Fur edging is used on teagowns and evening toilettes, and heavy lace yokes having the design brought out with a very narrow edging of sable fur is one of the lately launched extravagant ideas.

Never, says an Eastern exchange, was the trimming of gowns so elaborate as at the present moment. From waist to hem they are simply one mass of ornamentation—lace, in the richest patterns, paillettes, glistening steel, pearls, jet, chiffon (plain, ruched or chenilled) and fur, including sable, mink, chinchilla and broad-tail. A conglomeration truly! Yet so deftly and artistically are a number of these materials combined and arranged, that the effect is wholly tasteful, graceful and refined.

It was a Chicago man who said: "I think my old overcoat will do till Christmas." And a Detroit man replied: "Yes; and after Christmas you won't get one because it will be so near spring."

FOR GROCERS AND PROVISION DEALERS.

The quantity of Indian tea expected in England is not appreciably in excess of that received last season; deliveries so far this season have exceeded imports, a most unusual occurrence, and are some 5,000,000 lbs. ahead of the same months last year, while the heavy stocks which have so long depressed the market owing to their excess over those of the corresponding period in the previous year have at length been considerably reduced.

At different points in Manitoba cattle exporters and ranchers are asking for increased stock yard room.

The latest estimate of the Ceylon crop is only 3,000,000 pounds above last year. Owing to the rapid development in foreign markets the quantity available for this country will probably be 4,000,000 or 5,000,000 less; the stock in London is below the same date last year, while the average price is slightly under 1897.

Cable advices were received quoting higher prices for nutmegs, and there were rumors in the trade to the effect that stronger cable advices had been received on Singapore black and white pepper.

European cable advices reported firm markets for desirable grades of so-called Java rice and quoted prices 6 to 8 points higher for 100 lbs.

Respecting canned vegetables, our Montreal letter tells us that a steamer recently chartered by a leading Western packer has arrived from the Lakes in that city, and her cargo of some 10,000 cases is being distributed to the wholesale trade. Said packer is believed to make quite a saving in freight by this transaction.

A rumor is current in Western Ontario that a syndicate has purchased the cheese factories at Belmont, Dorchester, Pond Mills, Carrothers' and Glanworth. The statement is to the effect that the purchases are being made in the interest of English capitalists.

The apple evaporating factories in Western Ontario are busily employed.

The St. Mary's Journal of last week says: "J. D. Moore shipped 24,000 dozen of eggs to Glasgow on Saturday, and 24,000 dozen more on Monday. The St. Mary's creamery shipped 7,500 pounds of butter to Great Britain on Saturday."

Those who are disappointed in the extent of cheese exports from Montreal this season, which are 169,000 boxes less than last season, may be reassured on learning that butter exports are 54,000 packages larger. The present is the closing week of ocean navigation from Montreal, and the figures of outgoing cheese and butter are likely to be large. For last week the shipments of cheese were 74,203 boxes, and of butter, 11,035 packages—very respectable figures.

A debtor has just secured judgment for \$2,900 damages against the Cleveland, Ohio, Retail Grocers' Association, for including her name in a delinquent list prepared solely for the private use of the members, but of which she succeeded in procuring a copy.