

sented. The financial statement showed a balance in hand of \$1.30. The present membership is 108. In making verbal report as Secretary, he referred particularly to the 25 per cent. discount given on the Fifth Reader by the Rose Publishing Co., attributing the victory of business principles in a fair and proper discount to the stand taken by the Association, and claiming some share of credit for this journal.

On the motion of the Secretary, seconded by Mr. Dickson, a committee on resolutions was appointed. The committee named were Messrs. Nelles, Dickson, Dodson, Papst and Thompson.

The committee on price-list of periodicals reported that they had waited until some decision was come to as to postage before preparing the list.

A general debate—or rather talk, for it was a wholly conversational meeting—took place, when Mr. Day moved, seconded by Mr. Dickson, "That the Association adopt a list based on the 'Toronto Price-List,' and recommend it for general use by the trade." Carried.

Messrs. Irving, Hart and Bain were appointed the committee to prepare it.

The Secretary brought up the question of the prices of annuals, stating that he understood that an agreement had been made by the wholesale dealers on a certain line of discount which would be strictly adhered to, the reason alleged for fixing such prices being the too low rate at which they had been sold last year.

Moved by Mr. Papst, seconded by Mr. Smith, and resolved, "That a committee be appointed to draw up a list of the retail prices of the leading volumes."

The committee appointed were Messrs. Wallace, Dickson and Dobson.

The question was mooted as to the habit of single books coming from the United States through the P.O., and escaping paying duty. While very probably it seldom occurs in the cities, it does very frequently happen in smaller places through the neglect of the Postmaster to look sharply into the matter. This practice of ordering direct from publishers draws away trade from the dealer, and to compel at least the proper price to be paid was the object of bringing the matter forward.

Moved by Mr. Irving, and seconded by Mr. Day, "That a committee be appointed to prepare a memorial to the Minister of Customs setting forth the facts above cited."—Carried.

Messrs. Irving, Dyas, Taylor and Thompson were named as the committee.

On the motion of Mr. Nelles, seconded by Mr. Papst, "That the trade avoid, if possible, all discounts to teachers on school and text books," a full and thorough sifting of the question was made, when it was unanimously considered that there is little or nothing made on that class of trade, and that it should be discontinued.

In accordance with the suggestion of the President in his opening address, Mr. Rice moved, seconded by Mr. Stafford, "That a committee be appointed to arrange groups of towns, in one of which to hold meetings to organize local associations."

The resolution was adopted, and a committee, comprising Messrs. Nelles, Smith, Wallace, Warwick and Sharp, were appointed.

The meeting adjourned till the evening.

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