



LEIPZIGER

MY YOU A N AWFUL KICKER

L YOU ?

TUMBLE)

Distinctive Features of the Edison Diamond-Disc Phonograph

A ten-inch Edison Disc Rec-ord will play longer than twelve-inch needle records. The Edison Phonograph is the only machine that suc-cessfully plays all makes of

disc records.

The New Edison Diamond
Point Disc Phonograph was
invented and designed by
the one man who knows
every faul; and every mistake in needle machines.
He was determined to end ones and for all the thres-evils of the Talking Mac-chine—imperfect music, scratchy records and the invessant changing of need-

We give a free trial in your home. Fall in line with all the trusticians and buy the greatest of all reproducing instructs—The Edison Diamond Disc Phonograph.

Cullen's Music Store KING ST. E.

A Merchant Tailor



now-a-days mu t be above the ordinary if he wishes to remain long in business. Ten years is a good test for any man and the fact that each year has proved better than the last, should con-

wince one that my principles are about right.

I wish to thank my many patrons and friends for their past favors, and live in hopes of seeing them again just as soon as they required new clothes.

May 1916 be a Prosperous One for us all.

M. ROSENBERG

28 Years of

That's some record, isn't it? Yet its just about that night of time since the Pearl Laundry was established in erlin. At that time a boy went around with a bag colcting home washing and all the help required to do it are four people in all.

How completely revolutionized is the laundry business transparent to any one interested enough to observe. oday the equipment of a modern laundry is surprisingly stricate: machines for this, machines for that; all perrining certain labor in a better manner than could be one under the old and laborious methods of a few years to.

Well laundered clothes last longer than those imper-ctly washed, and with the splendid arrangements the cusewife can make for sending the family wash, it is re-mrkable that a larger number of housewives do not avail hemselves of the opportunity to save the drudgery of wash-

The past year has been generous to us. We have exanded our business and now employ twenty-two hands,
hree delivery rigs taking care of the collecting and deliver-

Oute recently, a building especially for Dry Cleaning has been erected and in a short time the necessary mahinery will be in operation.

Mr. David Knipfel the proprietor, wishes to thank his many patrons for their past favors and to wish them the Compliments of the Season.

Hoping that 1916 will find, us all better prepared to marry on our life's work.

FORD SERVICE TALK

The name of FORD is proverbial, but however, well was it is, it must identify itself with a good product.

Assuming therefore that Ford has a good product—
next thing is—, How to obtain service when you have cured a Ford product"—or as we will call it a FORD

rocured a Ford product"—or as we will call it a FORD DAR.

This is the uestion we put to ourselves, with the reluit that our good money was lavished in extending our lant (almost double) and erecting a COMPLETE FORD SERVICE STATION. As a fact outside of London, Toronto and Hamilton, it has no equal in Ontario.

What this really means to the Ford owner is apparent; hould he for any reason need spare parts or corrections of any kind, he can immediatly get them, without waiting for reight and express and other consequent delays.

We are exclusive agents for the Ford in this territory, andling a complete line of commercial cars and supplies, feature of our business in the near future will be the devery of light motor trucks, suitable for Grocers, Butchers and Dry Goods Houses, etc.

Our Garage service is continuous and we are equipped of repair work of every description.

The staff has been considerably augmented and a plant manager is in constant attendance.

Many, many thanks for past business favors, wishing he and all the Compliments of the Season.

Browns Garage E. L. C. BROWN, PROP.

14 COLLEGE ST.

Despite many attempts made by wars and object of the New Words of grace words of grace.

The word "year" is etymologically the same as "hour", signifying gomovement, etc., and now we celebrate the passing of the year 1915 to

ling, movement, etc., and now we celebrate the passing of the year 1915 to 1916.

A retrospective view of the past year reveals a condition of affairs remarkable indeed. Armadeggon in Europe, and conflicts in many other parts of the Globe. Disturbances in every phase of industrial activity rebounding extraordinary vitality to Canadian manufacturing concerns; instances are on record of corporations that were almost extinct twelve months ago, now thriving with an unprecedented volume of business.

Fortune has favored this fair land of Canada; and however a man could be a pessimist among such natural success is hard to imagine; yet there were those who blandly stated that "We were in for bad times." Business will be quiet"; "We must save," etc., etc. True enough the latter, but totally erroneous were the former statements, and calculated to perform a harsh trick upon their individual enterprise. Men with a clear vision, men with courage, have won out in this eventful epoch and the result has shown itself in their balance sheets, indeed, showing "Records."

Does the outlook for 1916 look promising? Most assuredly: working men are slowly but surely creating for themselves a competence and employers are treating the social welfare of their help in a manner almost startling; yet, with the one idea of getting greater efficiency from them; thus we find labor and capital working harmoniously with the effect of providing better living, cheaper living, and a plethora of good will, which cannot help but make the coming year one of enormous commercial possibilities for Canada and Waterloo County in particular.



Mac's Megaphone

In our little advertising talks during the year we have always played fair. Our business has been built up on the "square deal" policy and we close the year with a most satisfactory business.

By paying the "war tax" on many lines ourselves it is true the profits have been reduced considerably, but we have more than made this loss up in the new customers we have gained.

Customers we have gained.

We are already laying plans for even greater efforts for the coming year. Our Saturday cigar bargains which have proven wonderful trade pullers will be continued, and if possible, even better values will be offered.

In the Sporting Goods Department the public will find the best lines to be had on the market. The special values we are offering in hockey sticks has added many new customers. Everything in fine athletic goods can be had here at the closest possible price, and we stand back of every article sold.

We thank our patrons for the generous support they have given us and wish one and all a happy and prosperous New Year.

James J. MacCallum

Berlin, Dec. 31, 1915

King St. West



Usher In The New Year With the convivial Glass.

Let your 1916 resolution be "Moderation in all things" as a Health measure, always keep by you a suitable quantity of liquor. Wishing you all the season's

compliments. C. Stein

Wines and Liquors Auditoriu n Block, South Queen St. Phone 82.



A happy New Year and the will to make Nineteen Sixteen

BETTER than USUAL

Makers of Butter-Nut Bread



During the past year, we have expanded our business enormously in order to provide our patrons with the very finest food products made anywhere.

One feature of the year has been the introducing of BUTTER-NUT BREAD, of which we hold the exclusive rights in Berlin. No other bread has taken the public fancy: it is made from a special formulae, it is scientifically made and is never touched by human hands, until the consumer breaks open the waxed paper covering. Nothing could be cleaner, no bread is more wholesome. It contains the maximum food properties, it is easily assimilated and costs no more than the ordinary kind, delivered to your door.

LUXURY CAKES have come to instant favor, and for 10c we know of nothing to compare.

1915 has been good to us. Of course we have had ups and downs like everyone else, but we appreciate the fact that our trade is staying with us, and are consoled in the thought that 1916 will see us even better equipped to give the public exactly what they want.

WISHING YOU THE COMPLIMENTS OF THE SEASON'

H. A. DIETRICH

86 WEST KING ST.

New Year's



CANDY MAKING

dies must be an expert.

All the delicate flavors, dainty tints fancy shapes, do not arrive accidentally; it is only by careful work and the utmost scrutiny of materials that give these re-

Scrutiny of materials that give these results.

None but genuine fruit flavors are used, not extracts; also pure sugar cane sugar; everything the bastage.

We sell our candies loose and in fancy boxes at prices to suit every purse.

Special New Year meals to-morrow.

Instead of bothering cooking at home, come here for a change. You will enjoy it.

Berlin Restaurant The Home of Sweets Gettas & Gettas

Wishing You The Compliments Of The Season.



The sixteen years that we have been-engaged in business had proved to us that the public can be relied upon to patronize a merchant that consistently gives good values.

It has been our constant aim to provide the merchandise that was in general demand, favoring no particular set of people, but rather to cater to the well.

to the public as a whole. It has worked well and nowafter these successful
years we are ambitious enough to move to larger quarters
when even more courage will be required to handle other
lines of goods, connected with the millinery.
We expect to be open in the new store next to the
Theatorium, 92 West King street, in time for the Spring
Openings. Meantime special reductions will be offered in
all lines at our store, so that the new premises may be
entered with an entire new stock.
Thanking you for past favors, and assuring you of our
desire to make your purchasing at this store during 1916
a real profit and pleasure.

The Rose Millinery

King St. West.

Wishing One And All A Happy, And Prosperous New Year J. Hainsworth

Plumber and Electrician 14 Foundry Street North, Berlin We'll do the work well.

ranks.

The disease first makes a sope ance in December. A victim bas beatifically around a poker table, announces, "Well, boys, I swear on the lat."

Jan. 1 arrives. Simultaneous voluntarily the muscles of the arm contract, elevating that in toward the ceiling. In a state of porary stupor the victim voice intentions. Some of the more cases even rush off to a notary



to have the gor

to prevent the Year's disease to tion, and to try the case of pre with recovery co-diction to the arti-is another genera-tom and is a se-logical effect rat and physical.

In from five an statistics show, the its course. The self again. He of ull height, voice what's the use?" mai mode of life.