

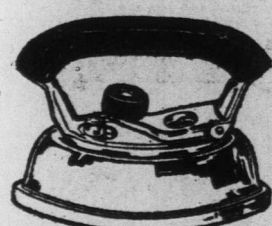
To Our Patrons

We are making a visit to the British Markets to personally select the Latest Fashions and Fabrics for the coming season, and hope to return in about four weeks with the best selection of Goods for High-Class Tailoring yet displayed in this city. During our absence our Genuine American Cutter, Mr. P. A. McCafferty, will attend to all orders entrusted to us with his customary courtesy and thorough attention to detail that characterizes all his work.

We also take this opportunity to tender our sincere thanks for the generous patronage we have received during the past year, and trust by strict attention to business to merit even a larger share the present year.

CHAS. J. ELLIS,

English and American High-Class Tailoring.
Phone 230. 302 Water St. P. O. Box 122.



Try the New "Universal"

Thermo-Cell Sad Iron,

Price—\$2.25.

No more vexatious delays on ironing day. These Irons heat quickly and cool slowly, saving time, labor and fuel.

Try the New "Universal" Thermo-Cell Sad Iron. With less frequent changing of irons required, the irons in perfect comfort away from the heat of the kitchen.

Trimplus Stroppler, price 70c., will sharpen the Gillette and Star Blades.

Meehan's Stroppler, price \$1.25, will sharpen the Gillette, Meehan's, O. V. B., Durham Duplex Enders, Keen Cutter, Military and Clark Safety Razor Blades.

Martin Hardware Co.

Ladies, Take Notice!

ODDS AND ENDS AT BARGAIN PRICES.

- Black Figured Dress Material.
Formerly \$1.20 yard. Reduced Price85c.
- Colored Chiffon (bordered and double width).
Formerly 30c. yard. Reduced Price15c.
- Pongee Silks (all colors).
Formerly 30c. yard. Reduced Price25c.
- White All-over Embroidery (27 ins. wide).
Formerly 35c. yard. Reduced Price25c.
- White Embroidery and Insertion, Job; 10 and 13 yard lengths4c. and 10c. yard
- Fancy Galon Trimming.
Formerly 10c. yard. Reduced Price5c.
- Colored Silk Motor Veiling.
Formerly 40c. yard. Reduced Price25c.
- Ladies' Cream and White Lace Collars.
Formerly 50c. each. Reduced Price30c.
- Colored Silk Roses.
Formerly 25-40c. Reduced Price .15c. & 25c. ea.
- Colored Wings. Formerly 40-60c. pr. Reduced Price, 25c
- Black and Cream Ostich Tips.
Formerly 20-70c. each. Reduced Price, 5-25c. ea.
- Black and Colored Plumes.
Formerly \$1.00 each. Reduced Price65c.

SEE OUR WEST WINDOW.

ROBERT TEMPLETON

333 Water Street.



J. J. ST. JOHN.
PICKLED HERRING, FRESH HALIBUT.
SMOKED CAPLIN, DIGBY HERRING.
FRESH CODFISH.
CALIFORNIA SEEDED RAISINS, 10c. package.
H. P. SAUCE, LEA & PERRINS' SAUCE.
POTATO FLOUR.
"HERBAGEUM" POULTRY FOOD.
DUSTBANE, OXO CUBES.
J. J. ST. JOHN.

Advertise in the TELEGRAM

Hickory Nut People.

By RUTH CAMERON.



The other day I heard a man ask one of his superiors in business for a favor. He asked him in a pleasant, half-joking manner and if refusal were necessary, might easily have been refused in the same light vein. But instead of doing this, the older man's answer was so curt and sharp and almost rude, that it must have made his employee feel as if he had run plump up against a stone wall. Even I, who was a disinterested witness, felt as one does when the clouds suddenly shut out the sun on an April morning.

Anyone would certainly have received the impression that the older man was offended at being asked for the favour and took pleasure in refusing it in as disagreeable a manner as possible.

What was my surprise when I afterwards happened to find out that even before he was asked, he had tried of his own accord to make it possible to grant this privilege to his young employee and was much disappointed when he found it impossible.

Now why on earth couldn't he have given some hint of this in his manner? Why couldn't he have spoken in a kindly tone and expressed some regret? What harm could it have done, and how much less uncomfortable it would have made his petitioner.

And this is the sort of thing that man is continually doing—putting himself out to benefit people, and then being so abrupt and sharp and

sometimes so undeniably rude in his manner toward them that they take him for the crossdest old curmudgeon in the world.

Of course the people who know him intimately know that he really has a heart of gold, but they are very few. He isn't the kind who invites intimates.

Now it seems to me that this man is a fairly common type. There are a great many people in this world who are like the hickory nut, sound and sweet as can be inside, but enclosed in a stiff, impenetrable manner.

I know a woman who has the kindest heart in the world and the most unfortunate manner. She is always trying to help people and always being rebuffed and misunderstood because of her nervous and irritating way.

Of course what one does is more important than the manner in which one does it, but not so much more important as many people seem to think.

A gracious manner is a gift to all with whom we come in contact. It softens and alleviates refusal, and enhances the value of benefits conferred.

One of my pleasantest recollections of all my newspaper work is that of a woman who refused me an interview, but refused it with an exquisite graciousness and kindly regret that took all the sting out of my disappointment.

A pleasant manner is something that we owe both to those about us and to ourselves. To those about us because it helps make life pleasant for them. To ourselves because our manner is the only measure which most people have to judge us by, and therefore we ought to look well to it.

Ruth Cameron

A BLOOD MEDICINE WITHOUT ALCOHOL.

Recently it has been definitely proven by experiments on animals that alcohol lowers the germicidal power of the body and that alcohol paralyzes the white corpuscles of the blood and renders them unable to take up and destroy disease germs. Disease germs cause the death of over one-half of the human race.

A blood medicine, made entirely without alcohol, which is a pure glyceric extract of roots, such as Bloodroot, Queen's root, Golden Seal root, Mandrake and Stone root, has been extensively sold by druggists for the past forty years as Dr. Pierce's Golden Medical Discovery. The refreshing influence of this extract is like Nature's influence—the blood is bathed in the tonic which gives life to the blood—the vital fires of the body burn brighter and their increased activity consumes the tissue rubbish which has accumulated during the winter.

Dr. R. V. Pierce, the founder of the Invalids' Hotel and Surgical Institute, and a physician of large experience and practice, was the first to make up an ATTRACTIVE EXTRACT of roots, without a particle of alcohol or narcotic.

"It is with the greatest pleasure, that I write to let you know of the great benefit I received from the use of your medicine and self-treatment at home," writes Mrs. W. H. Hayes, of Ladyrath, E.C. "I suffered for three years from a running sore. Consulted four doctors but they failed to mend or give relief. Finally I was told I was in consumption and would have to consult a specialist concerning my ear, that the dead bone must be cut out before the wound would heal. A kind friend advised me to write to Dr. Pierce, which I did, and after seven months' use of the Golden Medical Discovery, and I enjoy better health than I ever did. I ceased the wound with Dr. Pierce's All-Healing Salve and took the Golden Medical Discovery and Pleasant Pellets for my troubles. I shall always recommend your medicine."

Dr. Pierce's Pleasant Pellets regulate liver and bowels.

in a very hot oven; it may cool a little later.

Mashed potatoes beaten by an egg beater will be deliciously fluffy and smooth.

Stale macaroons should be pounded and used to flavor custards or various puddings.

Coffee drums make excellent waste baskets covered with cretonne or denim, or painted.

Bath towels can be dyed and ornamented so as to make good table scarfs for the boys' dens.

Fathers' or big brothers' negligee shirts can be very well cut over into nightshirts for little boys.

String any spare buttons you may have on a cord that will be easy to get when you want them.

Kneading boards and such things should be kept in a cupboard or some place entirely free from dust.

To keep eyeglasses from steaming in cold weather rub with vaseline and polish with a silk handkerchief.

A good substitute for a hot-water bag is a corn bag made of heavy, unbleached muslin filled with dried corn.

Cabbage boiled in several waters so as to take the strong taste out and then creamed is almost equal to cauliflower.

Odd pieces of bread should be baked or dried out to make bread crumbs, which can be used in a great many ways.

If a bit of zinc is burned in with the coal occasionally it will coat the inside of the chimney so that the soot will not form.

If eggs are to be stuffed, put them into cold water as soon as they are

25 Cent "Danderine" for Falling Hair and Dandruff—Grows Hair

DON'T PAY 50 CENTS FOR WORTHLESS HAIR TONICS — USE OLD, RELIABLE, HARMLESS "DANDERINE"—GET RESULTS.

Thin, brittle, colorless and scraggy hair is mute evidence of a neglected scalp; of dandruff—that awful scurf.

There is nothing so destructive to the hair as dandruff. It robs the hair of its lustre, its strength and its very life; eventually producing a feverishness and itching of the scalp, which if not remedied causes the hair roots to shrink, loosen and die—then the hair falls out fast.

A little Danderine to-night—now—anytime—will surely save your hair. Get a 25 cent bottle of Knowlton's

Danderine from any drug store or toilet counter, and after the first application you will say it was the best investment you ever made. Your hair will immediately take on that life, lustre and luxuriance which is so beautiful. It will become wavy and fluffy and have the appearance of abundance; an incomparable gloss and softness, but what will please you most will be after just a few weeks' use, when you will actually see a lot of fine downy hair—new hair—growing all over the scalp.

boiled, and it will keep the whites in better shape.

To remove the smell of fish from a cooking vessel scrub it with soap and vinegar, and then scour it with scalding vinegar.

Sift a little flour into a frying fat just before dropping in hominy, apples and such things if you would prevent sputtering.

The Tailor

By H. L. RANN.



The tailor is a high-class architect who can make a knock-kneed citizen look like the Venus di Milo in a sack suit. His business is to overlay the human form with clothes which look as if they had been hung by a deliberate

paper hanger working by the hour.

There is a great difference in tailors, as they are born, not made. Some men follow the trade all their lives and couldn't fit a fancy vest on a jardiniere, while others make a few passes with a yardstick and turn out a suit that looks as if it had been put on with glue. A tailor who has the soul of an artist and the eye of an eagle can tell at a glance whether the right shoulder of the patron is three inches lower than the left or whether he can stand a couple of bolts of cotton batten about the hips. The experienced tailor never advocates skin-tight pants for a lean man whose lower limbs are a cross between a billiard cue and a section of gas pipe.

Men go to tailors for the purpose of deceiving the general public as to their equipment in the way of physique. Some men have more physique than others and try to conceal it by crowding a 46-inch chest measure into a three-button cutaway with an expansion of 32 inches. An important mission of the tailor is to take a patient who is troubled with horizontal obesity and make him look like a new model of the tube skirt, without cutting off his supply of breath.

Another responsible contract which is often committed to the tailor is to upholster thin men with long, fluttering ganglia in the form of arms and legs. The tailor who can drape a frock coat over the helpless form of one of these unfortunates without making it resemble a roller towel on a broomstick is performing the noblest service known to mankind.

Tailors earn a good deal of money and manage to collect about 10 per cent of it, one year with another. It is a cruel fact that people take more pleasure in beating the tailor than they do in defrauding a railroad company. If it were not for the peaceful nature of the tailor, thousands of men who are galloping around the club in silk-lined regalia and English walking coats couldn't get out of the house without the aid of a barrel.

Fishery News

The Board of Trade have received the following from LaPelle:—

"No boats fishing the past week. The whole shore is packed with drift ice and the weather frosty and stormy. The outlook at present is very gloomy. Several of the Burgeo and Ramea fishing fleet have arrived here but none from Fortune Bay."

Vessels Sailing.

The ice is now well off the coast owing to the off shore wind, and the Dorothy Duff, Minnie and Olive should get away to their respective destinations to-day. Now that the ice embargo is raised several vessels due from foreign ports should put in appearance.

DIPHTHERIA.—Diphtheria was reported yesterday from a house on Long's Hill. The patient was a 10-year-old girl. This is the first case reported for some time.

Notes From Little Paradise.

The S. S. Ethie arrived here Tuesday morning after being several days frozen in at Placentia.

Mrs. Thomas Brennan, who fell on the ice last winter, is still suffering from the effects of the fall.

There are six cases of mumps at Little Bona and no doctor anywhere near to attend them.

Annie, daughter of Michael and Mary Brennan, of this place, was married to Mr. Thomas Browne, of Gower Street, St. John's, Tuesday Feb. 4th.

Many evenings were spent in skating by the young folks here; the sleet of Thursday last spoiled it for a time. CORRESPONDENT.

Cold Weather Sores.

Some people's skin is so tender that in winter they are never long free from cold sores, blisters, cracks, etc. For such Zam-Buk is really fine. Mrs. P. Drummond, of Thetford Mines, Que., writes: "For three years, as soon as cold weather has started, my little daughter's face and hands have been covered with rough watery patches, which before long turned into nasty sores. These would flake and smart terribly. They would remain on her face from fall until spring, and we could get nothing which did her any good, until a short time ago I started using Zam-Buk. Now, after Zam-Buk treatment, the sores have entirely disappeared, leaving her skin as smooth and clear as is possible."

Zam-Buk also cures eczema, ulcers, piles, abscesses, chapped hands, cold sores, and all skin injuries and diseases. 50c. box, all stores.

Patron of Curling Club

President J. R. Bennett, of the Curling Association, with V.P.'s Berteau and LeMessurier and Secretary A. H. Salter waited on His Excellency Governor Davidson yesterday and requested him to become patron of the Association. His Excellency expressed the pleasure it afforded him to accede to the request of the deputation and promised to do all he could for the furtherance of the Club's interests.

Cascarets Surely Straighten You Up

No Headache, Biliousness, Upset Stomach, Lazy Liver or Constipated Bowels by morning.

Are you keeping your bowels, liver and stomach clean, pure and fresh with Cascarets, or merely forcing a passageway through these alimentary or drainage organs every few days with Salts, Cathartic pills, Castor oil or Purgative Waters.

Stop having a bowel wash-day. Let Cascarets thoroughly cleanse and regulate the stomach, remove the undigested, sour and fermenting food and foul gases, take the excess bile from the liver and carry out of the system all the decomposed waste matter and poisons in the intestines and bowels.

A Cascaret to-night will make you feel great by morning. They work while you sleep—never gripe, sicken or cause any inconvenience, and cost only 10 cents a box from your druggist. Millions of men and women take a Cascaret now and then and never have Headache, Biliousness, coated tongue, indigestion, Sour Stomach or Constipated Bowels. Cascarets belong in every household. Children just love to take them.

Olinda Arrives.

The brig, Olinda, Courtenay, has arrived from Trapani via Gibraltar, after a passage of forty-eight days. Adverse weather conditions were experienced but no damage was sustained. The vessel came salt laden to A. S. Rendel & Co.

Stafford's Prescription "A" cures Indigestion, Dyspepsia, Catarrh and Nervous Dyspepsia. Price 25 and 50 cents a bottle. feb11,tf

Evening Telegram Fashion Plates.

The Home Dressmaker should keep a Catalogue Scrap Book of our Fashion Plates. These will be found very useful to refer to from time to time.

9502.—A SIMPLE HOUSE OR WORK DRESS.



Ladies' House or Work Dress in Princess Style, With or Without Pocket.

Pink and white checked Irish dimity was chosen for this charming model. Gray and white striped seer sucker, or brown and white Anderson gingham in check or plaid effects, likewise plain gingham, percales or lawn may also be used. The model without the pockets would create a pleasing home afternoon gown. The spacious pockets will be found a great convenience. The pattern is cut in 6 sizes: 32, 34, 36, 38, 40 and 42 inches bust measure. It requires 4 1/2 yards of 44 inch material for the 36 inch size.

A pattern of this illustration mailed to any address on receipt of 10c. in silver or stamps.

9509.—AN ATTRACTIVE GOWN, FOR DRESS OR SEMI-DRESS OCCASIONS.



Composed of Ladies Waist Pattern, 9506, and Ladies Skirt Pattern, 9491. Gray chambruse with trimming of shadow lace, and white taffeta silk was used for this model. The waist is cut with a bib shaped panel that outlines a deep yoke formed by the tucker. Frills of lace form a pretty finish for the shorter sleeve. The revers and deep collar are effective style features of this design. The skirt is draped slightly below knee height and the back is made with a double panel. The Waist Pattern is cut in 5 sizes: 34, 36, 38, 40 and 42 inches bust measure. The Skirt in 5 sizes: 22, 24, 26, 28 and 30 inches waist measure. It requires 5 1/2 yards of 40 inch material with 1 1/2 yards of 27 inch material for the waist tucker, for a 36 inch size.

This illustration calls for TWO separate patterns which will be mailed to any address on receipt of 10c. FOR EACH pattern in silver or stamps.

PATTERN COUPON.

Please send the above-mentioned pattern as per directions given below.

No.

Size.

Name

Address in full:—