

403. Insurance Problems: this course is for actuarial students and covers the organization, financial and sale phases of Life Insurance Companies. The course will be handled entirely by Insurance Company executives.

2 hours per week: 2 credits.

409. Executive Problems: the aim of this course is to correlate the work given in the specialized courses of the previous years, and to show the interdependence among different functional departments of business, and to suggest the solution of problems affecting the broad general policy of an operating company. The approach of the course is that of a general executive who gives his attention to broad policy problems that touch all the departments of the business. Throughout the year business executives will be brought into the classroom to discuss with the students problems involved in the business represented by the speaker. There will be study and discussion of available case material dealing with production, accounting, marketing, financial and statistical aspects of businesses. Comprehensive written reports on current business problems are to be submitted by the students throughout the year.

3 hours per week: 3 credits.

Text-book: Current Case Materials.

491. Research: before graduation the student must submit a report covering the constructive and finished investigation of a major problem, chosen in consultation with the Head of the Department and the manager under whose guidance the investigation will be made. Class hours are arranged so as to give the student as much uninterrupted time as possible for this work.

3 credits.

20 hours = 1st year.
22 hours = 2nd year.
18 hours = 3rd year.
16 hours = 4th year.

4th year

11

11