

Canadian Commercial Corporation

CCC, the Canadian Commercial Corporation, provides Canadian exporters with access to government procurement markets and specialized contracting services, to help them win export sales.

CCC is a Crown corporation of the Government of Canada with a mandate to assist in the development of trade. CCC signs and manages over \$1 billion in export contracts, and provides related services to Canadian exporters and foreign buyers in an average of 30 countries each year.

When a government-to-government arrangement will close the export deal for a Canadian exporter, CCC's International Prime Contractor Service provides the buyer with a government-backed guarantee of contract performance. The exporter can get assistance in promoting a sales pitch abroad, reviewing a proposal and in negotiating a contract, or in managing a complex international contract.

CCC's project promotion services, contract advisory services, and contract management services, which are part of the International Prime Contractor Service, can be combined to create a customized package of services that is most relevant to an exporter's specific business needs. CCC can also provide access to working capital.

As a procurement agent, CCC can help foreign buyers access high-quality Canadian goods and services by coordinating the contracting process and managing the purchasing cycle.

CCC's Head Office is located in Ottawa, Canada.

www.ccc.ca

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