REPORT 4 89/02/06

## QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 88 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :645-SAN JOSE

008-TRANSPORT SYS, EQUIP, COMP, SERV.
COSTA RICA

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

BRING UP TO DATE, AND COMPUTERIZE, OUR LISTING OF AGENTS/IMPORTERS/DISTRIBUTORS OF AUTOMOTIVE PRODUCTS IN CENTRAL AMERICA.

IMPROVED ABILITY TO ATTRACT NEW FIRMS TO THE MARKET. IMPROVED EXPORTER-IMPORTER MATCHING.

TRACK RESULTS OF EXPONOVIL 87 - OUR FIRST MAJOR ATTEMPT TO MAKE OURSELVES KNOWN IN THE REGIONAL AUTOMOTIVE PRODUCTS MARKET.

ASSESS IMPACT OF EXPONOVIL (HELD IN PANAMA)ON CENTRAL AMERICAN MARKET. LEARN WHICH PRODUCTS DISPLAYED AT EXPONOVIL DID BEST IN MARKET.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

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QUARTER: 3 ----

QUARTER: 4 -----