

The Canadian Bank of Commerce

Head Office—Toronto, Canada

Paid-up Capital - - - \$15,000,000
Reserve Fund - - - 13,500,000

SIR EDMUND WALKER, C.V.O., LL.D., D.C.L., President
ALEXANDER LAIRD - - - General Manager
JOHN AIRD - - - Assistant General Manager

This Bank has 370 branches throughout Canada, in San Francisco, Seattle and Portland, Ore., and an agency in New York, also branches in London, Eng., Mexico City and St. John's, Nfld., and has excellent facilities for transacting a banking business of every description.

Savings Bank Accounts

Interest at the current rate is allowed on all deposits of \$1 and upwards. Careful attention is given to every account. Small accounts are welcomed. Accounts may be opened and operated by mail.

Accounts may be opened in the names of two or more persons, withdrawals to be made by any one of them or by the survivor.

The Bank of British North America

Established in 1836

Incorporated by Royal Charter in 1840

Paid-up Capital - - - \$4,866,666.66
Reserve Fund - - - \$3,017,333.33

Head Office in Canada, Montreal

H. B. MACKENZIE, General Manager

Branches in British Columbia

Agassiz	Kerrisdale	Prince Rupert
Ashcroft	Lillooet	Quesnel
Duncan	Lytton	Rossland
Esquimalt	North Vancouver	Trall
Hedley	150-Mile House	Vancouver
Kaslo	Prince George	Victoria

YUKON TERRITORY

DAWSON

Savings Department at all Branches.

Special facilities available to customers importing goods under Bank Credits.

Collections made at lowest rates

Drafts, Money Orders, Circular Letters of Credit and Travellers' Cheques issued; negotiable anywhere.

Vancouver Branch

WILLIAM GODFREY, Manager
E. STONHAM, Assistant Manager

"At the present moment the frozen salmon market is under a cloud. With the export trade to the Continent impossible, as in the case of Germany and Belgium, or extremely hazardous, as in the case of France, and with a minimum of festivities, fresh salmon is cheaper than usual, and this naturally checks the sale of frozen salmon. In addition to these factors, fishmongers still seem disinclined to 'push' the sale of frozen salmon, as 'frozen salmon.' How seldom does one see 'frozen salmon' ticketed on a fishmonger's slab.

"However, with many kinds of trawled fish scarce and expensive, with every probability of prices advancing still higher, there should be a greater inducement for fishmongers to develop the sale of frozen salmon. At the present moment prices are exceptionally reasonable, and this should be the opportunity to educate the public to the value of frozen salmon. Salmon at 1s 6d per pound is not every man's dish, but there should be a big sale for salmon at 10d to 1s per pound."

For a number of years we have been shipping annually large quantities of frozen Steelhead trout and salmon to Europe, especially Germany, France and England. These have met with a ready sale at profitable prices.

Much attention has been attracted to Pacific Coast salmon in London recently owing to the exhibition of an 84-pound Spring salmon in a shop window in Water Lane, Ludgate Hill. Hundreds have viewed it since it was first placed in the window. A recent issue of the Fish Trades Gazette of London has the following note with reference to it:

"Among some British Columbia 'Spring' salmon handled by Messrs. Grant & May of Billingsgate this week was one of gigantic proportions, the fish weighing no less than 84 pounds—three-quarters of a hundred-weight! Surely this must create a record. The fish did not come in any way into the category of 'freaks,' being well proportioned and perfectly formed. It was some 36 inches in girth and about 4 feet 6 inches long. The salmon was included in a consignment obtained by Messrs. Grant & May from the well-known firm of Wallace Fisheries, Limited, of Glasgow and British Columbia, who are the possessors of one or two gold medals, which have been bestowed upon them abroad for the excellent way in which they handle these fish. The salmon was purchased by Messrs. Spiers & Pond, Limited, and has attracted much attention at their fish department in Water Lane, Ludgate Hill, where it has been exhibited."

One of the choicest fishes, and the one we usually have a surplus of, is the halibut. During the last few years small shipments of this species, frozen, have been made to England, where they have met with a fair reception. Heretofore these shipments have had to come into competition with almost unlimited quantities of fresh fish, and as a result the demand has been small. The war, however, has changed all of this, and with the English clamoring for more fish all the time, it would seem that there surely should be a good market for Pacific frozen halibut, provided a reasonable price is charged for same.

Practically no effort has been made to introduce frozen halibut in the French markets, but if a representative were to be located there for the purpose of showing the advantages of this excellent food fish, and small shipments made from time to time, it is more than probable that a profitable trade could be built up ultimately. Transportation to the other continental countries is too disturbed and dangerous to warrant the expectation of doing any business with them, except possibly Italy and the Scandinavian countries. In Italy fresh or dry-salted fish control the markets, and it would be necessary to inaugurate a campaign of education before much could be accomplished in the sale of frozen fish.

In addition to the species enumerated we have a number of others which would doubtless meet with a ready sale

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