

NONE of the Modern Inventions

which have so much changed ancient methods, have been able to take from or add to the efficacy of advertising. Printers' ink and type retain their supremacy as the business man's best coadjutors.

There is no Business

so small that advertising will not help it, none so prosperous that it can afford to ignore its aid

HEINTZMAN & CO.

MANUFACTURERS OF



GRAND
SQUARE
AND
UPRIGHT

Pianofortes

Send for Illustrated Catalogue.

Warerooms, 117 King St. W., Toronto

THE BELL ORGAN AND PIANO CO., LIMITED

Cabinet and

Church

Pipe Organs

Factories and Offices,

MANUFACTURERS OF

THE
CELEBRATED

BELL

GUELPH, ONT.

Upright

Grand Pianos

SEND FOR CATALOGUES.

ESTABLISHED 1855

FIRE and
BURGLAR

SAFES

TAYLOR'S

HAVE MANY PATENTED IMPROVEMENTS NOT FOUND IN OTHER MAKES

That will well repay an investigation by those who desire to secure

THE BEST SAFE

J. & J. TAYLOR,

Toronto Safe Works

TORONTO

MONTREAL,

VANCOUVER,

WINNIPEG,

VICTORIA

GALT MACHINE KNIFE WORKS

Planing
Machine
Knives.

Stave Cutter Knives

Stave Jointer Knives

Send for Price List.

All Work Warranted.



Moulding,
Tenoning,
Mitring,
Shingle
Jointer

And Other Irregular Shapes

Cheese-box and Veneer, Paper Cutting, Leather Splitting and any special
Knife made to order.

PETER HAY, - GALT, ONT.

The Prestige Which Wide and Well Directed Advertising

gives to a Business House is a factor which has a material bearing upon its credit.

which underlies successful advertising can be learned by every intelligent business man.

Once mastered it is a valuable addition to his capital.