

The Proof of Satisfaction.

READING, PA., April 27, 1906.

SUN LIFE ASSURANCE CO. OF CANADA,
Montreal, Canada.

Dear Sirs,—Through your district manager, Mr. Julius Kaufmann, I received the dividend certificate on my policy No. 115363, informing me of the results of the first five year's dividend, due on the above policy.

I can only express my entire satisfaction with the results of that dividend settlement, which is equal to 15 1/8% of all the premiums paid by me to your Company, and it certainly gives me great pleasure to state that this settlement is above my expectations, and is a higher rate of percentage than outlined to me by your representative.

I am proud and satisfied to be a policyholder of the Sun Life Assurance Co. of Canada, and as a proof of how much I think of your Company, I have, since taking out the above policy, increased my insurance with you.

Respectfully yours,

IRVIN M. SHALTER,
Professor of Preparatory School.

The following is a copy of letter received from Mr. Wm. Corlett, Flour and Feed Merchant
Norwich, Ont. :

L. E. PERCY, Esq.,

NORWICH, Ont., June 2nd, 1909.

District Inspector, Sun Life Assurance Co., of Canada,
Brantford, Ont.

Dear Sir,—I beg to acknowledge receipt of cheque from the Sun Life Assurance Co. of Canada for \$1,305.50 in discharge of policy No. 10635.

I regard the amount of settlement as more than satisfactory, having had my life protected for twenty-five years for \$1,000, and receiving back all the money paid with \$393.00 profits.

I should like to express my appreciation of the courtesy I have always received from the Company, and especially for their promptness of settlement, having received the Company's cheque at my home office the day it was due.

You can rest assured if I take further assurance it will be placed with the "Sun Life," and I have no hesitancy in recommending it to others for I am confident they will receive satisfactory results.

I may say that had I paid my premium yearly instead of half-yearly it would have made a still better showing.

Yours truly,

WM. CORLETT.

Sage Advice to Young Men from a Leading Banker.

SHERBROOKE, Que., June 2nd, 1909.

MR. THOS. J. PARKES,

Manager Sun Life Assurance Co. of Canada, Sherbrooke District,
Sherbrooke, Que.

Dear Sir,—I am pleased to give you this letter confirming the conversation I had with you recently, in which I asked you to strongly urge upon all young men from 17 years upwards the necessity and advisability of insuring their lives early.

I think that this method of saving their surplus profits is a good one, as it provides them immediately with an incentive to be economical; procures the assurance at the lowest rates and at a time when they can usually pass the doctor's examination; provides a fund for the protection of their future families or their old age.

I have often wished that I had assured earlier in life, and had I my life to live over again would take out as much assurance each year as I could. As a Banker with large experience of financial affairs, I believe that it would be of great benefit to the country at large if every young man would thus secure assurance for himself and his dependents.

Yours truly,

WM. FARWELL,
President of the Eastern Township Bank.



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