"You can fool all the people sometimes and some of the people all the time, but you can't fool all the people We have Barnum competitors that have been telling the public for some few years past that they have a perfect incubator, telling us of 100, 97 and 96 per cent hatches, and so on, and advising the public against buying any Yankoo machine, as their machine could knock the spots off any Yankee machine ever invented was good twaddle until the only up to date hatcher (the Cypers) made its bow. Now the scene is changed, now they go to work and discard those wonderful 100 per cent hatchers, throw them overboard, no earthly use, buy a sample Cyphers machine, pull it to pieces, steal Cyphers ideas, andput right on their machines "patents pending," which they know is a direct falsehood. Truly our competitors are in a tight place when they have to resort to such bareface robbery. Putting a Cyphers machine together to look like a Cyphers does not make a Cyphers. You would not think of taking that Elgin movement watch of yours to a blacksmith to have him put it together and expect it to run well. Our competitors know no more about the workings of the Cyphers machine than the black. expect it to run well. Our competitors know no more about the workings of the Cyphers machine than the black-smith in question. We are having lots of these machines offered us in part exchange for Cyphers machines. We have taken some and made kindling wood of them. The Cyphers Incubators have been on the market five years. It would behard to find a second hand machine of that make for sale to-day. The cost of a genuine Cyphers machine is but two or three dollars more than the worthless imitations. If you buy a genuine Cyphers you will have an incubator that will hatch every fertile egg. You will not have to sit up nights to watch it for fear it should eatch fire, as our competitors machines do. One case of fire has happened already, and had it been night the whole establishment would have gone up in smoke. The genuine Cyphers are absolutely fire proof and as safe as the best bank safe manufactured. MORAL - **Don't be Humbugged.** Buy a genuine Cyphers Incubator and if machines are not what we represent them to be return them and get your money back. None of our competitors dare make this offer. C. J. DANIELS, Sole Canadian Agent, Cyphers Incubator Co, 221 River St., Toronto.



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These machines meet a long felt want among poultrymen. They make possible the feeding of green and succulent food in the dead of winter when every spear of grass and green thing is killed by frost. They convert all kinds of roots into fine particles like show a good per cent of fertile eggs, nor will the angle worms that are greedily eaten by all fowls, big \ The feeding of vegetables thus prepared doubles the egg product and saves fully 50 per cent. of the grain feed. It makes hens lay in winter when eggs are worth the most money. Endorsed by all the leading poultrymen of the country. Buy one and make money from your fowls this winter. Write for free circulars.

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