

Q. & R. Clothes

\$20.00

We have selected from our stock a number of Odd Suits that we are offering at

\$20

At the price quoted, these lines are considerably below today's cost of manufacture.

All sizes in the lot, 34 to 44, but only a limited quantity.

Overcoats

We have a number of Overcoats that are stylish and comfortable, that are being offered at pre-war prices.

SEE SOUTH WINDOW

Quick & Robertson

County and District

An Industrial Commissioner Has Been Appointed in Kingston.

DEATH FROM SLEEPING SICKNESS.

Brantford Lady is Chairman of City Board of Health.

A Free Public Library.

Q. Y. Chown who has bought the former Milk Trust building, with the intention of handing it over to Kingston as a free public library building, desires that all societies and organizations of Kingston hold a meeting together in order to appoint a citizens' committee, that they may arrive at the best methods of carrying on this work. He wants the co-operation and approval of all citizens so that when the money for alterations and repairs is raised the city will assume the maintenance. This meeting will be held in the council chamber next Monday. If there is not sufficient interest shown to warrant the continuance of this project Mr. Chown will withdraw the gift and lease the building to a prospective tenant. Should this occur, the present library will have to discontinue its work, as the building they now occupy has been sold, and there is no other building suitable to carry on the work, even under existing conditions.

To Build New Mill.

The Toronto Paper Company has let the contract for the erection of a new pulp mill near their present plant at Cornwall, which will have a capacity of 60 tons a day, four times that of the present plant. It is expected that the plant will cost in the neighborhood of \$500,000 and that 75 men will be employed.

A Successful Show.

Elley Wright, superintendent of the Canadian Briscoe Motor Co., who returned Thursday from attending the Montreal Motor Show, reports one of the most successful exhibitions ever held in Canadian motor circles. The local firm had three cars on exhibition at the show, a Rolls-Royce Blue, with white wire wheels, black leather top and black leather upholstery; a red "Special" and a black standard model. The Canadian Briscoe Motor Co.'s cars are meeting with great favor from the general public and a most successful season is anticipated. Brockville Recorder & Times.

Had Sheep Killed.

Mr. Thomas Brackenridge, of Westwood, is looking for the owner of a very fine collie dog which he has in his possession and which he will

gladly give to the owner on application. The dog entered the barn of Mr. Brackenridge lately and succeeded in killing 3 sheep belonging to his fine flock. Mr. Brackenridge heard the noise early in the morning and went to the barn and succeeded in getting a rope around the neck of Mr. Dog and he now hangs to a scaffold. Mr. Brackenridge is a firm believer in capital punishment. — Hastings Star.

Not Sleeping Sickness.

Reports have been current about town that Ernest "Dan" Drinkle, the 14 year old son of Mr. and Mrs. Ernest Drinkle, 237 Nassau Street, was a victim of sleeping sickness. Enquiry at the Drinkle home on Nassau Street finds the boy wide awake and far from being looked upon as an sleeping victim. Dr. McDonald who is attending him states the temperature one week ago was 103 degrees and that his diagnosis of the case was not sleeping sickness. — Oshawa Reformer.

Detective Cronin Here.

Detective Cronin, of the Toronto police department, arrived in Kingston on Thursday, afternoon and returned with Peter Pyburn arrested here on being released from the county jail, and who is wanted in Toronto in connection with the theft of an automobile. Detective Cronin is the detective who arrested Frank McCullough who was hanged for the murder of Detective Williams in Toronto a case which caused a big sensation all over the country.

Money Stolen and Returned.

The village of Portsmouth, which has been considerably disturbed by the robbery on Sunday afternoon of over \$200 from Lieut. Granger, store yesterday afternoon by the news that the money had been returned. Yesterday morning Mr. Granger received an anonymous letter stating that the person who had taken the money was sorry for his act and was going to return all of it. On the afternoon mail the money arrived in two registered letters one containing \$100 and the other \$105, the total amount of cash stolen. The cheque for \$10, which was taken was not returned but, of course this cannot be cashed.

The morning letter was printed in italics and on the backs of the registered letters was printed in the same way, "From L. Saunders, Portsmouth." No such person, as may be supposed, lives in Portsmouth. The letters were postmarked "Kingston" Lt. Granger was arranging to bring a detective to the village to work on the case but now that all the money has been returned he will let the matter drop though he might trace the sender of the letters through the post office.

Bishop's Travelling Expenses.

In the report of the executive meeting which appeared on Tuesday, it is stated that the Bishop of Ontario received an increase of \$500 for ex-

penses. This is quite incorrect. What happened was that on the motion of the Chancellor of the Diocese, the executive resolved to recommend to synod that the Bishop's allowance for expenses be increased from \$300 to \$500, an increase of \$200, to help him meet the extra expense involved by the withdrawal of railway passes hitherto issued to the Bishops.

Receive King's Discharge.

Various returned Kingston soldiers who were disabled while on active service in the Great War are receiving copies of the King's discharge certificate which is being issued to veterans. The certificates, which are surmounted with the royal crest also bears a symbolical illustration by Bernard Partridge, the noted artist and bear the royal signature. The soldier's name, rank, regimental number and unit are denoted together with a certificate that the soldier served with honor and was disabled in the Great War. The date of discharge is appended.

An Industrial Commissioner.

The committees on industries of Kingston city council and Board of Trade met Tues., and agreed to the union of the two bodies under the chairmanship of Ald. B. N. Steacy with J. M. Campbell as vice-chairman. The two will act as the executive committee of the body. It was also agreed that an industrial commissioner who will act as secretary of the Board of Trade be appointed his salary and expenses to be borne by the council and Board of Trade in proportions to be decided later. The committee felt that to secure a good commissioner a good sum would be required and to this end the committee will wait on the finance committee of the council to ask for an appropriation of \$4,000 to advance the work.

Woman is Chairman.

Brantford, Jan. 25. — Recognition of the worth of the women in health matters has been given here by the election of Mrs. H. R. Frank to the chairmanship of the Board of Health at the inaugural meeting Mrs. Frank last year took a very active part in health work while a member of the board particularly with regard to the introduction of medical inspection in schools.

Sale of Racing Stock.

Edward Covell "Evergreen Farm" Rideau Lake has disposed of his pacing colt General Boy to Dr. McCoy, V. S.; New Brunswick, and purchased the fine two year old pacing mare June Hal daughter of May Wax (mark 2.15) from R. McLaren Perth.

Death From Sleeping Sickness.

Mr. Clifford Reynolds of Goodlands, Man., died a few days ago, being a victim of sleeping sickness. Deceased was a former well-known resident of Warwick.

Wanted to go to the "Pen."

J. W. Jackson, sentenced to six months in the Ontario Reformatory for theft at Kingston expressed a wish after his case was heard, that he be sent to the penitentiary instead of the reformatory. However, the magistrate had the picking out of his billet, so Jackson goes to the reformatory.

Postmaster Re-appointed.

F. J. Brady postmaster at Cape Vincent N. Y., has been given another term. The Eagle says: "During the four years and eight months that Mr. Brady has had charge of the office he has been an obliging and courteous official, and has handled the affairs of the office to the entire satisfaction of the patrons."

Transferred to Montreal.

Capt. Andrew McCully formerly of the 21st Battalion and later on the headquarters staff at Kingston left on Wednesday for Montreal where he has been appointed ordnance officer military district, No. 4. Capt. McCully is well-known in Grenville County.

Engagement Announced.

Mrs. C. C. Bettes Jacksonville, Florida, announces the engagement of her daughter Laura Augusta, to A. E. R. Jones, manager of the Standard Bank, Brighton, Ont. The wedding is to take place some time in Feb.

Township Officials.

In the township of Elizabethtown the council appointed A. A. Orr a member of the local board of health Victor B. Rowson and Harry Throop

assessors George H. Tackaberry school attendance officer for the whole township and Charles W. de Carle and S. N. Olds, auditors.

Sir Arthur Currie in Kingston to-night.

It was announced Friday morning at the Armouries that Brigadier-General Sir Arthur Currie and Lady Currie will arrive in Kingston Friday evening at the C. P. R. station at 5.35 from Ottawa. They will remain here for several days and will be the guests of Major-General and Mrs. V. A. S. Williams at their residence on King st.

Moulder Severely Burned.

Joseph Beatty, 33 Perth street, moulder at the Canada Foundries & Forgings Co., plant, sustained severe burns about the shoulders, back and right leg yesterday afternoon while at his work. He was "pouring off" and the metal he was using became too cold for the operation. In pouring the metal from his ladle to a "slop pot" some water in the latter vessel caused the molten metal to fly in all directions with the result that painful burns were inflicted on his body. He is at his residence under the care of Dr. E. J. F. Williams. — Brockville Recorder & Times.

Went up to Toronto.

W. W. Sands Kingston city clerk, left for Toronto last night accompanied by Mr. Mendels Perth, to look up data and terms in connection with a projected industry in Kingston. The joint industries committee thought the proposals worthy of investigation.

Many Put Trust in the Unknown

Continued from page 11.

with those things that are within his grasp but is reaching always for the unattainable. Too often, he loses that which he might easily gain by blindly pursuing that which is always just out of his reach.

Why "Con" Man Thrives

Coupled, in a way, with his faith in the unknown is the tendency, on the part of so many people to place confidence in a stranger in preference to one who is known and has been tried and proven. It is this tendency which makes possible the operations of the "con" man, the get-rich-quick artist, the unscrupulous promoter and the salesman of worthless mining stocks. The man who would not think of trusting Bill Jones, his next-door neighbor and fellow church member, will confidently turn over his life's savings to a stranger who unfolds a tale of riches to be won. Bill Jones might talk his head off in behalf of a legitimate proposition without getting a dollar where the slick stranger with the worthless proposition can get thousands.

It is these two tendencies which, apparently, are so widely prevalent among all classes of people that have made possible the success of the great mail order houses in the big cities. A knowledge of psychology is as important to the mail order man as a knowledge of business practices. He plays upon those tendencies of man to take a chance, to trust in the unknown rather than the known, to place confidence in the stranger rather than the friend.

Hope to Draw Prize.

Those who buy merchandise from a mail order house are moved partly, whether they realize it or not, by that trait in their nature which prompts them to trust in the unknown rather than in that with which they are familiar. They are hoping, it may be unconsciously, that they will draw a prize. They do not know what they will get, for it is impossible for one to know what he is going to get when he orders merchandise from a picture and a highly colored description in a catalogue. He is taking a chance on the unknown.

Buying merchandise from the local merchant, on the other hand, contains none of these elements of chance that enter into the dealings with the mail order house. When one buys a stove from the hardware store in his home town, he may get none of the thrills that come from taking a chance but he will get a stove that will last longer and keep him warmer than the one that he might get from the mail order house and to the average individual, these things are likely to be more important than the thrills.

Using Your Eyes.

When you buy from the local merchant you see the thing that you are buying, you inspect it carefully, examine the workmanship and the quality of the material of which it is made and in many cases you have

the privilege of testing it before paying for it. You have not only your own eyes, and knowledge of values to rely upon, but you have the advantage of the advice of the merchant who has an expert knowledge of the merchandise which he is selling and who, in 99 cases out of 100, can be relied upon to tell the truth about it. Then you have the guarantee that is backed not only by the retail merchant, but in many cases by the manufacturer. If the article which you buy does not prove satisfactory after it is given a fair test, you can take it back to the store where you bought it, in most cases, and get your money back. The retailer may get his money back from the manufacturer but if he doesn't, he stands the loss. In any event, you are protected.

Why a person will place his confidence in a stranger rather than a friend or will trust in the unknown rather than in that which is tangible is something that is hard to understand. Even the mail order house does not pretend to know why it is so but it accepts conditions as it finds them and makes the most of the opportunities that they offer.

Unworthy Schemes to be Discouraged

Chamber of Commerce Takes Action and Will Refuse to Endorse Improper Appeals and Promotion Projects—Manufacturers to Form Section of Chamber—List of Members Classified According to Occupation to be Printed and Circulated—Booklet Advertising Belleville to be Sent to all of the Members.

The members of the Chamber of Commerce and the public, generally, will hereafter be protected from unworthy solicitation for a Sanctioning Committee was authorized by the Board of Directors at their meeting January 23rd, which will investigate all proposed projects that wish to solicit for funds. If a solicitor comes, you need merely ask "Have you an O.K. from the Chamber of Commerce Sanctioning Committee?" If the solicitor does not have this O.K. you may know that the committee did not think well of the project. All of the directors were present except Messrs. Robertson and O'Flynn who were out of the city, and a great deal of important business was transacted at the meeting.

A Belleville Booklet.

A booklet, advertising Belleville, has been published by the Chamber of Commerce in co-operation with the city council and will be sent to all the members. A classified business directory of the Chamber of Commerce members were also authorized; this will be sent to all members and will make it possible to know the business men who are supporting the Chamber's work. Mr. H. F. Ketcheson, chairman of the Committee on Committees, appeared before the board and reported the selection of Mr. S. R. Burrows as chairman of the Housing Committee; Mr. G. K. Graham, chairman of the Recreation Committee; Mr. John Elliott, chairman of the Rural Relations Committee and Mr. F. S. Deacon, as chairman of the Educational Committee.

Hon. F. C. Biggs to Visit Belleville. Mr. C. J. Symons appeared before the board and reported that the Program-Committee had decided to have the first meeting of the forum on the subject of the bay bridge and had received the consent of the Hon. F. C. Biggs, Minister of Public Works, of Toronto, to be present at the meeting. This meeting will probably be held the middle of February. The board extended a vote of thanks to both Mr. Ketcheson and Mr. Symons and their committees, for the good work done.

Industrial Commission.

Mr. O. H. Scott, chairman of the Industrial Commission, reported that the council had appointed Messrs. Ponton, Hanna, Adams and the Mayor, as representatives in the Industrial Commission. The Program of Work Committee, consisting of Messrs. Deacon, Scott and O'Flynn having completed their work, were discharged with a vote of thanks. Mr. Shatts reported progress in the formation of a Merchants' Section and said that Mr. Sinclair, President of the Retail Merchants' Association, was going to call a meeting of the merchants for the purpose of proposing the plan for such a section. Mr. Shatts also submitted a membership card which will be sent to every member giving his name and extending to him the privileges of the Chamber of Commerce in cities of Canada and the United States. Col. Marsh was appointed convener of a committee to plan the formation of a Manufacturers' Section of the Chamber of Commerce.

HAINES' STOCK-TAKING SALE IS STILL ON

Advantageous buying is still possible for the ladies, particularly those who have small feet.

We have a large number of pairs, sizes 2 1-2 and 3 In Black and Brown Calf, Black and Brown Kid, some Patent Leather, with Cloth Tops, Lace and Buttoned. In Some Lines We Have All Sizes

\$4.00, \$4.50, \$5.00 Values \$1.98
\$5.00 and \$6.00 " \$3.45
\$7.00 and \$7.50 " \$4.85
\$8.00 and \$8.50 " \$5.95
\$10.00, \$11.00, \$12.00 " \$6.95

Your Inspection Cordially Invited

The Haines Shoe House

SPECIAL VALUE DRESSES

LADIES' SERGE DRESSES in a variety of pretty styles, priced at \$22.50 to \$45.00.

LADIES' SILK DRESSES in a range of the newest models, priced at \$25.00 to \$45.00.

\$5 BLOUSES
 Two doz. Blouses in White Habutai Silk and Crepe de Chine, in White, Flesh & Maize—splendid values at \$5.

FLANNELETTE BLANKETS
 Good Heavy Flannel-ette Blankets—11-4 Dragon Blankets \$3.00 pr.
 11-4 Ibox Blankets at \$3.50 pr.
 12-4 Ibox Blankets at \$4.00 pr.

WINTER HOSIERY
 Ladies' Heavy Cotton Hose at 35c & 50c.
 Ladies' Cashmere Hose at \$1, \$1.25, \$1.50 & \$2.00.

ALL WOOL CASHMERE HOSE
 —in Brown and Beaver priced at \$2.00.

Children's Hose at 35c to 75c.

Heavy Wool Hose at 65c to \$1.25.

EARLE & COOK CO.

Peterboro Will Hold 4-Day Fair

WILL ERECT NEW GRAND STAND THIS YEAR.

\$9,800 Spent Last Year On Improvements.

Peterboro, Jan. 25. — At the annual meeting of the Peterboro Industrial Exhibition directors and members it was decided to hold a four days' fair next fall — on Monday, Tuesday, Wednesday and Thursday, on the week following the close of the Toronto Exhibition.

One or two members did not want to conflict with Lindsay's four days, but it was generally conceded that the meeting's duty was to consider Peterboro's interests alone, and that Lindsay could look after herself. Mr. Webster Turner declared that it should cost but little more for four days' special attractions than for three, and that the additional day decided on might materially swell the exhibition's total receipts and add a substantial balance "anyway," he said, "nothing ventured, nothing gained."

\$9,800 Spent Last Year.

General discussion revealed the fact that \$9,800 had been spent in permanent improvements at the grounds last year, and the need this year of grandstand accommodation for 5,000 people was very much emphasized.

LAI'D TO REST

THE LATE ELIZA HART

Death removed a citizen of some forty two years standing last Wednesday morning when Eliza Hart, daughter of the late Patrick Hart and Mary Wright passed away at the home of her sister Mrs. D. Edwards, Thomas St. Miss Hart, born in Belleville some 59 years ago, grew up in Deseronto and was widely known and highly respected. Her death came after a lengthy illness three years of which time she has been totally blind. One sister Mrs. Edwards is the

sole survivor of the family.

The funeral of the late Eliza Hart took place to St. Vincent de Paul cemetery where requiem high mass was sung by the Rev. P. J. Hartigan, P.P. The remains were afterwards conveyed to the vault in Deseronto cemetery.

The pall bearers were — T. C. Maloney, J. C. Burns, George Houle, F. McNeil, A. Therrien and E. Burns. — Deseronto Post.

Obituary

In the passing on Saturday last of Mr. Thos. Gibbard there was lost a citizen long and closely identified with all the best interests of Napanee.

The firm "Gibbard & Son" established by his father, the late John Gibbard of honoured memory had been long and widely known by its well earned reputation for fair dealing with both its employees and the general public. The late Thos. Gibbard was a man of probity and unusual energy in business, and when some years ago he headed the business to his son, George, the present head of the firm, it had a name and reputation that was in itself a valuable asset.

Mr. Thos. Gibbard was ever deeply interested in the prosperity and welfare of his native town, and ready to give time and means to every proposal he thought would promote that end.

Generous by nature frank in speech honest in purpose he had many friends and he well deserved them. The very large attendance of all classes at the services at both the home and the Church where he worshipped so many years, evinced the high esteem in which he was held in this community. His only son, George, now the President of the Co., and the daughters will have the sincere sympathy of all who knew their father and they will be much comforted by the many tokens of public esteem.

It is a further prophecy that worth and goodness will continue; for the things we have come to respect and admire in others are surely the things we seek to emulate and perpetuate in ourselves. — Napanee Beaver.