

MR. F. NORRIE-MILLER

Mr. F. Norrie-Miller, General Manager of the General Accident Fire & Life Assurance Corporation of Perth, Scotland, spent a few days in Montreal last week. Previous to his visit to Canada Mr. Norrie-Miller spent some weeks in the United States. During his stay there he attended a convention of the Corporation's large agency force at Philadelphia, the occasion being the celebration of the Corporation's twentieth anniversary of active business operations in the United States. A pleasing incident in connection with the celebration was a presentation by the Agents, to the General Manager for the United States, Mr. F. Richardson, as a token of respect and esteem.

The General Accident, after encountering various adverse conditions in the past, is now established on a solid foundation in the United States under the present management, and Mr. Norrie-Miller informed The Chronicle that the Corporation's business in all its branches throughout the world is most prosperous. The Company's splendid record and liberal treatment of policyholders has earned for it the greatest confidence of the insuring public, while its progress in the United States and Canada is most significantly attested by the fact that its premium income in both countries will be the largest in its history for the year 1919.

Mr. Norrie-Miller was accompanied by his son, Captain Stanley Norrie-Miller, from the head office, who served the Empire during the war, while it will be recalled by many insurance men in Canada that Mr. Norrie-Miller's other son, Mr. Claude Norrie-Miller, made the supreme sacrifice. The latter gentleman was well known in Canada as the Company's manager at Toronto, and subsequently manager for the United States, before the war. Mr. F. Norrie-Miller has the distinction of being in point of service the oldest general manager of an insurance company in Great Britain. He proposes to sail for home per S.S. Adriatic on the 28th inst.

GENERAL ACCIDENT ASSURANCE CO. OF CANADA

Mr. Judson G. Lee, who, for the past ten years has held the chief agency for the Province of Quebec, at Montreal, of the General Accident Fire & Life Assurance Corporation of Perth, has been appointed branch manager at Montreal of the General Accident Assurance Company of Canada. He still retains the Agency as heretofore of the General of Perth, which owns and controls the General Accident Assurance of Canada. The latter Company was organized in 1906, and transacts personal, accident and sickness, automobile and liability insurance, in addition to steam boiler insur-

ance, and the Company is now licensed to transact fire insurance. The Company had a total income in Canada last year of \$494,913. Mr. Lee controls a large volume of business in Montreal for many years, including both fire and casualty, and the new appointment, which, while giving him greater facilities for his clients, may also be expected to add materially to the already substantial income of the General Accident of Canada.

SUN LIFE OF CANADA

The results of an honor month for a number of managers of Sun Life divisions demonstrate the wonderful growth of insurance. It is estimated that the 1919 total of life insurance placed in Canada will reach the five hundred million mark, an increase of two hundred millions over last year.

In Montreal last month, \$725,000 of paid for life insurance was secured by Sun Life representatives in honor of J. C. Stanton, jr., local manager. In the western Ontario division, which John A. Tory supervises over a million dollars, was secured. For the ten months of the year eight and a quarter millions have been secured, which constitutes a record, while Montreal in the same period secured five and a quarter millions, also a record.

South Saskatchewan division last month, in honor of A. F. Harwood, reached \$475,000, while Manitoba, for D. J. Scott, secured \$427,000. In the former division two representatives, N. E. Gough and R. G. Waddell, both of Regina, placed over \$100,000 of life insurance each. In the Eastern Townships, Thomas J. Parkes' division netted a total of \$244,000 for the month, with R. Becker, of Sherbrooke, placing \$53,000 of this amount.

INCREASES IN AUTO THEFTS

Many Toronto delegates will attend the conference of the Canadian Automobile Underwriters' Association, which is to be held in Ottawa on November 27 and 28.

Automobile underwriters will discuss the alarming increase in auto thefts and try to find some remedy. Theft of cars and damage done to them before recovery constitutes the biggest item of losses paid by the underwriters at the present time.

In this respect Canada is considerably less effected than the United States. Of the cars stolen in Canada only about 3 per cent. are not recovered, while in the United States the total runs to 30 per cent. A book issued by the Western Union Conference in the United States shows 115 closely printed pages of unrecovered cars.

Insurance men across the line have notified Canadian underwriters that it is their belief that a large number of stolen cars are taken across the boundary line into Canada, the duty paid and the cars sold.