coverings and upholstering goods generally, and buys all the supplies and engages all the help for his department, facts which show the great confidence that we have in him.

F. J. LANGLEY, foreman of our Hanover lumber-yards and saw-mill, was born in England fifty years ago, and is nearly as loyal to us as he is to the Union Jack, which is saying a great deal. As our yard always contains millions of feet of lumber, Mr. Langley's duties are not light or unimportant. He is a very capable man and has been at his present post for twenty

JOHN ERMEL, lumberyard and saw-mill foreman at our Walkerton factory, is thirty-four years old. just four years older than when he first picked up our log rule. He is a good man and understands his business.

years.







ALEXANDER M'NEILL

ALEXANDER MCNEILL. foreman of our Southampton saw-mill and lumberyards for the past eighteen months, is thirty-six years of age. He acquired his lumber knowledge and experience during a nine years' engagement with Messrs, A. Fisher & Son, at Paisley, and gives entire satisfaction.

JOHN BECHTEL, foreman of our Chippewa Hill saw-mill for the past seven years, gives us good service, gets along smoothly with the many white men and Indians (of which latter there are many) who draw him logs, and generally proves himself to be capable. He studies his own interests by studying ours, as all our employes must who hope for success and promotion.

HENRY KLEINSCHROTH is foreman of our saw-mill and timbering business at Stokes Bay, in the Bruce Peninsula, the home of the deer, the bear and the rattlesnake. He is thirty-eight years old, and as much at home in the bush as any Indian, a veritable child of the forest. He has had many years' experience and is thoroughly up in milling, lumbering, timbering and rafting in all their branches. He has served us well for two years and we hope to hold him,





F. J. LANGLEY



H. KLEINSCHROTH

From the foregoing sketches you will see that most of our men holding responsible positions are young or in the prime of life. We like the young men for their vigor, keener perception and greater adaptability and ambition, nevertheless, we never discharge faithful employés whose only offence is old age, as is well evidenced by the fact that we yet have in our employ Mr. William Fleischer, who is eighty-eight years of age, and has been one of "our men" thirty years. He is, we think, the oldest actively engaged factory workman in Canada.