

APPENDIX "H"Trade Shows:

WEST-PACK SHOW '83 (Anaheim Convention Center Sept. 20-22, 1983)

Management,
Clapp & Poliak Inc.,
245 Park Avenue,
New York, NY 10167
Peter Nathan.

Call toll free (800)223-1956

PACK EXPO 1982 (McCormick Place, Chicago, Nov. 15-19, 1982)

Management,
Packaging Machinery Manufacturers Institute,
2000 K Street NW,
Washington, DC 20006

(202)331-8181

NPE '85 (The Plastics Show, McCormick Place, Chicago, during June)

Sponsored by,
The Society of the Plastics Industry Inc.,
.355 Lexington Avenue,
New York, NY 10017

(212)573-9400

The Plastics Show is considered the leading show in the plastics industry. Materials, machinery and techniques are all featured. The show generally attracts around 600 exhibitors and 50,000 visitors.

Comparison of Attendance: Pack-Expo and West-Pack

Show/Sponsoring Organization	Venue	Year Month	Total Sq. Footage	Length of Show	Open to Canadians/Rentals	Data on last Show			Origins Visitors		
						Exhibitors			Attendees		
						Total	Canadian	Attendees	East	West	Other
<u>Pack-Expo.</u> PMMI, AMA, Packaging Institute, USA, others	Chicago McCormick Place	Even Oct. 15-19	425 thou.	5 days	Yes \$5.0 Sq.ft.	540	15	31,878	85%	4%	11%
<u>West-Pack.</u> Western Packaging Association	Anaheim Convention Center	Odd October	137 thou.	3 days \$6.0 Sq.ft.	Yes	389	3	15,500	33%	67%	n/a