| Name: | Global Scale Imports |
|------------|---------------------------|
| Address: | 6062 Cortetel Cedro |
| | Carlsbad, CA 92008 |
| | U.S.A. |
| Contact: | Mr. John Hicks, President |
| Telephone: | 619-438-4957 |
| Fax: | 619-438-5204 |

- Imports measuring scales from Japan.
- Price is a significant factor in the decision to import.
- Has tried Canadian products.
- Has no preference as to method of receiving information about a Canadian firm.
- Participates in Food Market Institute trade fair.
- Reads Supermarket News.
- Actively seeking sources of supply for scales.