

REPT4D
89/12/12

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

6

POST :640-BOGOTA

011-OIL & GAS EQUIPMENT,SERVICES
ECUADOR

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

LIBERTAD OF GAZ PLANT.
COULD WIN IF FINANCING AVAILABLE.

COMPUTER SOFTWARE.
POTENTIAL SALE.

INCREASE CONTACTS WITH PRIVATE PETROLEUM INDUSTRY.
GREATER AWARENESS OF CDN EXPERTISE.

REPORT ON OIL/GAS SECTOR ACTIVITY FOR NEXT 3 YEARS.
PROVIDE "EARLY WARNING" INFORMATION.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 - Alberta Mission to Ecuador.
- Preparation of Sectoral report on sales opportunities.

- Five companies participated and were able to establish good contacts. Companies estimated that sales exceeding \$5mn could result.
- Sectoral Report well underway.

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----